Organic System Plans: Market Farms and Greenhouses

This document was developed in 2006 by the National Center for Appropriate Technology (NCAT) with funds provided by the USDA National Organic Program (NOP). It provides a realistic example of an organic system plan based on best interpretations of the National Organic Standard by NCAT and a team of representatives from the wider organic community. It is not an official NOP document and should not be treated as such. Distribution is provided by NCAT’s ATTRA - National Sustainable Agriculture Information Service project.
Acknowledgements:

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Introduction. If you want to certify your farm as organic, you will need to complete an application form. This guide was developed to assist you in completing that application by explaining just what information certifiers want and why that information is required.

Our example. Some of the best tools for teaching are practical examples. That is what we’ve provided in this guide. Our example is a model small market farm operation. We have chosen to locate it in the Arkansas Ozarks, where farms like this are fairly common. The model has a number of features—some typical and some not—that organic and transitioning farms might have. These include:

- Transitional acreage
- Split greenhouse production
- Compost production
- Restricted inputs
- Perennial crops
- Postharvest operations
- Wild-crop harvest
- Irrigation
- Previous certification history
- Fertility issues

The application form we have chosen is based on a recommended template that the National Organic Standards Board (NOSB) endorses because of its thoroughness and adherence to the National Organic Regulations. There is a good chance that the application form your certifier gives you will resemble this one.

Why are applications for certification so long and detailed? An application for certification serves two purposes. First, it provides basic contact and background information that the certifier needs to assess your compliance with the Organic Foods Production Act and the USDA Organic Regulations. Second, it meets the specific requirement of the National Organic Regulations for an organic system plan, as specified in §205.201. Your organic system plan explains how you plan to farm in compliance with the Organic Regulations. When you and your certifier agree on the details, it becomes a contract and roadmap that you are expected to follow.

Will I have to complete such a long form every year? Not necessarily. Under most circumstances, you will only need to complete a lengthy, detailed application for your first year of production. Thereafter, most certifiers allow you to submit much shorter “update” forms that list any planned changes and bring your field history record up to date.

In the example we use for this guide, we chose a farmer who is applying for certification through a different certification agency and is required to complete a full application form. Doing so allows us to hint at what a good, compliant organic farm might look like after several years.
Navigating this guide. The guide provides an example of what a good application and system plan might look like. Notes are provided wherever supplementary information is appropriate. There will also be references to ATTRA publications and other helpful materials.

The application document has four main sections:

a) Farm map page 6
b) Field history form page 8
c) Main application form page 12
d) Supplementary documents page 59

This is also consistent with the way many organic applications are arranged.

What about agronomic crops? Livestock? This guide features small-scale horticultural crop production. However, many organic farms are much larger operations that produce grains, forages, and/or horticultural crops on a field scale. Even though these producers complete the same application form as small farmers, the details are often different. To address this difference, we’ve produced Organic System Plans: Field and Row Crops and Pasture and Range Systems. For organic livestock enterprises, we’ve developed Organic System Plans: Livestock Production.

Need further background on organic farming and the regulations? To read the National Organic Regulations, see the National Organic Program Web site at: www.ams.usda.gov/nop/NOP/NOPhome.html. To understand what strategies, techniques, and basic system design organic production entails, see ATTRA’s Organic Crop Production Overview. For information on organic certification and background on organic regulation, ask for ATTRA’s Organic Farm Certification and the National Organic Program. For guides on transitioning your operation to organic production, try NCAT’s Organic Crops Workbook and the Organic Livestock Workbook. To aid in getting ready for a key step in the certification process, ask for ATTRA’s Preparing for an Organic Inspection: Steps and Checklists and Organic Certification Process. ATTRA publications can be found on the Web at www.attra.ncat.org. Print copies can be requested by calling 1-800-346-9140.

More on our example farm. Our market farm model occupies about 22 acres in the Ozark Mountains of Arkansas. It is owned by Andy and Suzi Wannabee, and their large, hard-working family. The farm focuses on intensive production of vegetable crops and small fruits. There is also greenhouse production of carnations for the conventional market, and vegetable transplants for sale and for use on-farm. In addition, there is wild harvest of ginseng roots. Sales of all organic production are direct, except for the ginseng, which goes to a local broker.

In late 2005, the Wannabees purchased a field contiguous to their property. The new field was established in highbush blueberries in 2002 and is now in production. The Wannabees are transitioning this acreage to organic production.

Most field operations are done using walk-behind tractors and other small-scale equipment. When needed, a larger tractor with tilling, mowing, and transplanting equipment is rented from a neighbor.
The farm has been in organic production for more than two decades, beginning several years before the owners chose to become certified. For all this time, they relied heavily on poultry litter from nearby chicken houses for their fertility base. This has led to excessive soil phosphorus levels and created some challenges the owners are trying to address.

**What the organic regulations say about organic system plans**

§205.201 Organic production and handling system plan.

(a) The producer or handler of a production or handling operation, except as exempt or excluded under §205.101, intending to sell, label, or represent agricultural products as “100 percent organic,” “organic,” or “made with organic (specified ingredients or food group(s))” must develop an organic production or handling system plan that is agreed to by the producer or handler and an accredited certifying agent. An organic system plan must meet the requirements set forth in this section for organic production or handling. An organic production or handling system plan must include:

(1) A description of practices and procedures to be performed and maintained, including the frequency with which they will be performed;

(2) A list of each substance to be used as a production or handling input, indicating its composition, source, location(s) where it will be used, and documentation of commercial availability, as applicable;

(3) A description of the monitoring practices and procedures to be performed and maintained, including the frequency with which they will be performed, to verify that the plan is effectively implemented;

(4) A description of the recordkeeping system implemented to comply with the [recordkeeping] requirements established in § 205.103 [of the National Organic Regulations];

(5) A description of the management practices and physical barriers established to prevent commingling of organic and nonorganic products on a split operation and to prevent contact of organic production and handling operations and products with prohibited substances; and

(6) Additional information deemed necessary by the certifying agent to evaluate compliance with the regulations.

(b) A producer may substitute a plan prepared to meet the requirements of another Federal, State, or local government regulatory program for the organic system plan: Provided, That, the submitted plan meets all the requirements of this subpart.
Field F is forest land for wild harvest. All buffers that border A, B, and S fields are maintained for beneficial insect habitat.
Map notes

Are field maps required? There is no provision in the Organic Regulations specifically requiring field maps. However, maps are the chief means for demonstrating that you meet the requirement of §205.202(c), stating that organic fields must have “distinct, defined boundaries and buffer zones…” Furthermore, maps are customary and most certifiers will expect you to provide one.

Essential features of a good field map include:

- Locations of fields with numbers or names
- Locations of roads and utility rights-of-way
- Hydrological features such as ponds, streams and wells
- Other natural features, such as woodland and protected areas
- Locations of buildings and other structures
- Adjoining land use
- Orientation, such as an arrow indicating compass directions
- Prevailing wind direction during growing season
- Locations of field buffers. Buffers are strips of land that separate organic fields from conventional fields or other sources of contamination. No prohibited substances may be used in a buffer zone; however, any crops grown in there may not be sold as organic.

Field names or numbers. Choose names or a numbering system that is clear and not confusing either to you, your farm staff, or the certifier. A combination of a letter with a number, as the Wannabees have done for most of their fields, is recommended. It is important that field names or numbers be consistent with those used on the field history sheets and throughout your application.

Is a separate facility map necessary? When an operation has split or parallel crop production, and the farmstead layout is complex, an additional facility map might be appropriate. The scale of the Wannabee’s map allows them provide the necessary detail on a single map, so a facility map is not necessary in their case. See Organic System Plans: Field and Row Crops and Pasture and Range Systems for a practical example of a facility map.

Keep it simple. Maps must be sufficiently accurate to reflect the actual circumstances. They do not need to be elaborate. In fact, artistry and extraneous details can be confusing and are discouraged. While the Wannabee’s map was drawn with a computer, free-hand drawing is acceptable as long as it provides a clear and accurate picture. It is also common for applicants to use Farm Service Agency (FSA) aerial photos, with details added using a pen or pencil.
# FIELD HISTORY SHEET

Code: O = organic; T = in transition/conversion to organic; C = conventional

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Producer name: Andy & Suzi Wannabee
Field history notes

Field history records for the upcoming season and the three previous years are required. Field history forms are intended to demonstrate your compliance with §205.202(3), which states that no prohibited substances may be applied in the three years prior to harvest of an organic crop; and §205.205, which requires crop rotation.

Conventional production? In a split operation where organic and conventional production are adjoining or nearby and equipment and storage are dual use, it is necessary to provide field histories for conventional fields as well.

Record all crops and cover crops. Be certain to indicate cover crops and double crops. When more than one crop is grown in a season, it can be shown using a slash (/) between the names of the crops. The Wannabees use this method throughout their application.

Record ALL inputs used. All input materials used in crop production must be recorded. Among those that are often overlooked but need to be written down are seed coatings, seed treatments, inoculants, spray tank adjuvants and surfactants, and irrigation line cleaners. Remember also to include seed treatments and inoculants that might be used on cover crops.

Field names or numbers. It is important that field names or numbers be fully consistent with those used on the field maps and elsewhere throughout the application.
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<td>O</td>
<td>S-6</td>
<td>1.0 a</td>
<td>sweet-corn/rye &amp; vetch</td>
<td>legume inoc., gypsum, fish emulsion, kelp extract, Zn chelate, ThermX, vegetable oil</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>straw-clover</td>
<td>none</td>
<td>oats/sweet-clover</td>
<td>legume inoc., poultry litter</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>straw-berrries/oil-seed radish</td>
<td></td>
<td></td>
</tr>
<tr>
<td>O</td>
<td>F</td>
<td>6.5 a</td>
<td>wild-harvest ginseng</td>
<td>none</td>
<td>wild-harvest ginseng</td>
<td>none</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>wild-harvest ginseng</td>
<td>none</td>
<td></td>
</tr>
<tr>
<td>T</td>
<td>Q</td>
<td>3.0 a</td>
<td>blueberries</td>
<td>sulfur, feather meal, K-Mag, fish emulsion, kelp extract, ThermX, M-Pede, BT, lime sulfur, sawdust</td>
<td>blueberries</td>
<td>ammonium sulfate, KCl, lime sulfur, diuron, paraquat, glyphosate</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>blueberries</td>
<td>ammonium sulfate, lime sulfur, oryzalin, paraquat, glyphosate, metalaxyl</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>blueberries</td>
<td>ammonium sulfate, lime sulfur, diuron, paraquat, glyphosate, sawdust</td>
<td></td>
</tr>
</tbody>
</table>
RAZORBACK ORGANIC CERTIFIERS

Please fill out this questionnaire if you are requesting organic farm/crop certification. Use additional sheets if necessary. Sign this form. You must submit farm maps and field history sheets with this form. Attach all other supporting documents (soil, tissue or water tests, rented or recently purchased land histories, etc.) outlined in section 9 of this questionnaire. You may use this form or an update form to update certification.

**SECTION 1: General information**

<table>
<thead>
<tr>
<th>Name</th>
<th>Andy &amp; Suzi Wannabe</th>
</tr>
</thead>
<tbody>
<tr>
<td>Farm name</td>
<td>Wannabe's Organic Farm</td>
</tr>
<tr>
<td>Type of farm/crops</td>
<td>Horticultural crops &amp; greenhouse production</td>
</tr>
<tr>
<td>Address</td>
<td>123 Shady Hollow Road</td>
</tr>
<tr>
<td>City</td>
<td>Oak Tree</td>
</tr>
<tr>
<td>State</td>
<td>Arkansas</td>
</tr>
<tr>
<td>Zip code</td>
<td>72700</td>
</tr>
<tr>
<td>Date</td>
<td>2/28/06</td>
</tr>
<tr>
<td>Phone</td>
<td>479-581-0000</td>
</tr>
<tr>
<td>Fax</td>
<td>479-581-0000</td>
</tr>
<tr>
<td>Email</td>
<td><a href="mailto:asnatureintended@natural.net">asnatureintended@natural.net</a></td>
</tr>
</tbody>
</table>

**List all crops or products requested for certification.**

Vegetables, small fruits, vegetable transplants

**Have you ever been denied certification?**

☑ Yes ☐ No

If yes, describe the circumstances:

In 1992, my first application for certification was denied by Mid-South Organics because of prior use of prohibited potassium chloride.

**Do you understand the current organic standards?**

☑ Yes ☐ No

**Do you intend to certify any livestock (slaughter stock, dairy, or layers) this year?**

☐ Yes ☑ No

Please note that you must have an Organic Livestock Plan Questionnaire on file to certify any livestock. Contact the certifying agent to obtain an Organic Livestock Plan Questionnaire.

**Do you have any off-farm or on-farm processing done? (cleaning, bagging, bottling, etc.)**

☐ Yes ☑ No

Please note that you must have an Organic Handling Plan Questionnaire on file to certify the processing/handling portion of your operation. Contact the certifying agent with your questions or to obtain an Organic Handling Plan Questionnaire.

Give directions to your farm for the inspector. Shady Hollow Road is precisely 3.5 miles east of the only stop sign in Oak Tree, on Highway 13. Our farm is ¾ mile north on Shady Hollow. Driveway is on the left hand side. Go about 250 yards straight to the house.

When are you available to contact? ☑ Morning ☐ Afternoon ☐ Evening

When are you available for the inspection? ☑ Morning ☐ Afternoon ☐ Evening

For office use only

<table>
<thead>
<tr>
<th>Date received</th>
<th>Date reviewed</th>
<th>Reviewer initials</th>
<th>Fees received</th>
<th>Inspector</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Legal status ☑ Sole proprietorship ☐ Trust or nonprofit ☐ Corporation ☐ Cooperative
☐ Legal partnership (federal form 1065) ☐ Other (specify)

Year first certified: 1993

List previous organic certification by other agencies:

- Mid-South Organics (1993-2000)
- Ozark Organic Certification Services (2001-present)

List current organic certification by other agencies:

- None

Year when complete Organic Farm Plan Questionnaire was last submitted: 2001
**Section 1 notes**

**Certification history.** You must disclose your previous history of organic certification, including any denials or suspensions. Such information is specifically required in the Regulations under §205.401(c). Divulging this information should not adversely affect your current application if you are currently in compliance with the National Standard. Concealing such information might be grounds for decertification when discovered.

In our example, the applicants were previously certified by two different organizations. They are making application to Razorback Organic Certifiers for the first time in 2006. This explains why a complete farm system plan is being submitted after 13 years of prior certification. Typically, a complete plan is only submitted once to a certifier. Much shorter update forms are submitted each year thereafter to continue certification.

**Different kinds of certification.** Sometimes certifiers offer further certification services in addition to the USDA’s National Organic Program. For example, they might also be accredited to certify operations to the Japanese Agricultural Standard (JAS) or European Union (EU) standards. If so, this will probably be indicated on the first page of the application form. If so, discuss your needs with the certifier to determine whether you would benefit from additional certification and what the additional costs and requirements would be.

**OMRI List.** OMRI is the Organic Materials Review Institute, a nonprofit organization that reviews products for use in organic agriculture. Many certifiers rely on the OMRI list of approved products as their main resource when deciding whether an input should be allowed for use. However, while widely respected, OMRI is not a regulatory agency and individual certifiers may elect not to use it. Check with your certifier to learn their criteria for verifying compliance of inputs.

**On-farm processing.** There is often a fine line between postharvest handling and on-farm processing. For example, washing produce before taking it to the farmers market or placing it in an open box is NOT viewed as processing by most, but not all, certifiers. Instead, it is considered postharvest handling. You would NOT need to complete an additional system plan for handling for postharvest handling. However, if you produce, pack and seal the produce in plastic bags for sale, it is on-farm processing, and another system plan would be required. Since interpretations vary, it is wise to discuss your situation with your certifier in advance.

**Directions to your farm.** Be clear and precise. Inspectors may add lost time and extra mileage to the cost of the inspection.
Please complete the table below and attach updated field history sheets that show all fields [organic (O), in transition (T) or conventional (C)], field numbers, acres, crops planted, projected yields, and inputs applied. The acreages listed in this table must equal field histories and maps. Pastures are considered a crop and must be listed on each form. At least 36 months of histories are required for all fields.

<table>
<thead>
<tr>
<th>CROPS REQUESTED FOR CERTIFICATION</th>
<th>FIELD NUMBERS</th>
<th>TOTAL ACRES PER CROP</th>
<th>PROJECTED YIELDS (VOLUME)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Summer squash</td>
<td>A-1</td>
<td>0.25</td>
<td>7,500 lbs</td>
</tr>
<tr>
<td>Winter squash</td>
<td>B-1</td>
<td>0.25</td>
<td>9,500 lbs</td>
</tr>
<tr>
<td>Spring mixed leafy greens</td>
<td>B-1</td>
<td>0.25</td>
<td>1,700 lbs</td>
</tr>
<tr>
<td>Fall mixed leafy greens</td>
<td>A-5</td>
<td>0.25</td>
<td>1,700 lbs</td>
</tr>
<tr>
<td>Sweet potatoes</td>
<td>A-2</td>
<td>0.25</td>
<td>5,000 lbs</td>
</tr>
<tr>
<td>Onions</td>
<td>B-2</td>
<td>0.25</td>
<td>2,000 lbs</td>
</tr>
<tr>
<td>Carrots</td>
<td>B-2</td>
<td>0.25</td>
<td>5,000 lbs</td>
</tr>
<tr>
<td>Beets</td>
<td>B-2</td>
<td>0.10</td>
<td>900 lbs</td>
</tr>
<tr>
<td>Green beans</td>
<td>A-3</td>
<td>0.25</td>
<td>2,100 lbs</td>
</tr>
<tr>
<td>Southern peas</td>
<td>B-3</td>
<td>0.25</td>
<td>2,200 lbs</td>
</tr>
<tr>
<td>English peas</td>
<td>A-5</td>
<td>0.25</td>
<td>750 lbs</td>
</tr>
<tr>
<td>Cucumbers</td>
<td>B-5</td>
<td>0.25</td>
<td>5,000 lbs</td>
</tr>
<tr>
<td>Tomatoes</td>
<td>A-4</td>
<td>0.25</td>
<td>5,000 lbs</td>
</tr>
<tr>
<td>Peppers</td>
<td>B-4</td>
<td>0.20</td>
<td>3,000 lbs</td>
</tr>
<tr>
<td>Eggplant</td>
<td>B-4</td>
<td>0.05</td>
<td>1,000 lbs</td>
</tr>
<tr>
<td>Broccoli</td>
<td>A-6, B-6</td>
<td>0.30</td>
<td>3,000 lbs</td>
</tr>
<tr>
<td>Cabbage</td>
<td>A-6, B-6</td>
<td>0.20</td>
<td>5,000 lbs</td>
</tr>
<tr>
<td>Decorative corn</td>
<td>B-7</td>
<td>0.25</td>
<td>3,900 ears</td>
</tr>
<tr>
<td>Potatoes</td>
<td>A-8, B-8</td>
<td>0.50</td>
<td>14,000 lbs</td>
</tr>
<tr>
<td>Okra</td>
<td>A-7</td>
<td>0.25</td>
<td>2,500 lbs</td>
</tr>
<tr>
<td>Sweet corn</td>
<td>S-6</td>
<td>1.00</td>
<td>1,300 dozen</td>
</tr>
<tr>
<td>Strawberries</td>
<td>S-1, S-2, S-3</td>
<td>3.00</td>
<td>12,000 lbs</td>
</tr>
<tr>
<td>Wild-harvest ginseng</td>
<td>F</td>
<td>6.50</td>
<td>350 lbs</td>
</tr>
<tr>
<td>Vegetable transplants</td>
<td>Greenhouse A</td>
<td>700 sq. ft.</td>
<td>1,250 6-plant flats (sale only)</td>
</tr>
</tbody>
</table>

Have you managed all fields for three or more years? ☐ Yes ☑ No

If no, you must submit signed statements from the previous manager stating the use and all inputs applied during the previous three years on all newly rented or purchased fields.

Are all fields requested for certification located at the main address listed in Section 1? ☐ Yes ☑ No

Complete this information for main farm address and each parcel that is in a separate location from the main farm address.

<table>
<thead>
<tr>
<th>FIELD NUMBERS</th>
<th>PARCEL ADDRESS/LEGAL DESCRIPTION</th>
<th>NUMBER OF ACRES: ORGANIC (O), TRANSITIONAL (T), CONVENTIONAL (C)</th>
<th>RENTED (R) OR OWNED (O)</th>
</tr>
</thead>
<tbody>
<tr>
<td>A-1 through A-8, Q, and portions of B-1 through B-8, F.</td>
<td>N ¼ of NW ¼ of NW ¼ of Section 9, Osage Township, Ozark County</td>
<td>15.3 3 0</td>
<td>O</td>
</tr>
<tr>
<td>Portions of B-1 through B-8, F</td>
<td>N 1/10 of S 1/2 of NW 1/4 of NW 1/4 of Section 9, Osage Township, Ozark County</td>
<td>1.2 0 0</td>
<td>O</td>
</tr>
</tbody>
</table>
Section 2 notes

Crops requested for certification. Your certifier needs to know what you are seeking to certify. The certifier needs enough detail so that there is no confusion about what is and isn’t being covered by that certification. There are times when you need to be quite specific about crop type. For example, you should indicate whether lettuce is head lettuce or leaf lettuce, especially if you happen to produce both. In this example, the Wannabees produce bulk salad mixes that consist of a variety of lettuces and other greens. Because it is the only crop of that type, and because they are not also producing it conventionally, it is sufficient to simply write leafy greens.

Exactly how specific you need to be can vary with the context in which the crop is grown and the perspective of the certifier. When in doubt, ask the certifier how detailed you should be.

Crops requested for certification: field numbers. Note that this section is limited to crops requested for certification. Do not list crops that are only produced conventionally, or the conventional or transitional field numbers. Some certifiers, however, may also ask for that information.

Crops requested for certification: projected yields. If you are trying a new crop and there is no local information available, you can use standard yield figures from conventional publications. While you must try to be realistic, provide optimistic yield estimates. Certifiers compare these estimates to actual sales to see if the producer is selling more organic product than he or she actually produced. If your yield estimate is much lower than the actual harvest, it might appear that you are selling conventional production as organic.

Managed for three or more years. If you are seeking certification for land that has been managed by another person during any portion of the last three years, you must obtain a signed affidavit from that person attesting to how the land was treated. Specifically, the certifier wants to know if any prohibited materials or sewage sludge was applied. The certifier also wants to know if any treated seeds, which indicates use of a prohibited substance, or genetically engineered crops were planted. A copy of such an affidavit is among the attachments in this document. It is adapted from the land use history verification form that is provided in ATTRA’s Forms, Documents, and Sample Letters for Organic Producers.

The blueberry field (Q) is in transition to organic and the Wannabees are not seeking certification for it. Because of this, the land use history verification is not critical to the Wannabee’s application and the certifier probably would not expect it.
**SECTION 3: Seeds and seed treatments**

NOP Rule 205.204

NOP Rule requires the use of organically grown seeds, unless the variety is not commercially available. If using nonorganic seeds, you must have records of your attempts to source organic seed. Synthetic seed treatments are prohibited unless included on the National List. Genetically engineered or modified (GMO) seeds and inoculants are prohibited in organic production. NOP Rule uses the phrase “excluded methods” to refer to GMO products. Please save all seed and inoculant labels, and documentation of commercial unavailability of organic seeds to show the inspector.

List all seeds used or planned for use in the current season. Check the appropriate boxes and provide other information as needed. Attach additional sheets if necessary.

<table>
<thead>
<tr>
<th>SEED/VARIETY/BRAND</th>
<th>ORGANIC (✓)</th>
<th>UNTREATED (✓)</th>
<th>TREATED (✓)</th>
<th>GMO (✓)</th>
<th>TYPE/BRAND OF TREATMENT</th>
<th>INOCULANT</th>
<th>WHAT ATTEMPTS DID YOU MAKE TO USE ORGANIC/UNTREATED SEED?</th>
</tr>
</thead>
<tbody>
<tr>
<td>Zucchini Elite F1</td>
<td>✓</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Multipik F1</td>
<td>✓</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Golden Scaloppini</td>
<td>✓</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Bush Delicata</td>
<td>✓</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Buttercup Burgess</td>
<td>✓</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Waltham Butternut</td>
<td>✓</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Aust. Yellow Lettuce</td>
<td>✓</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Black-Seeded Simpson Lettuce</td>
<td>✓</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Deer Tongue Lettuce</td>
<td>✓</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Winter Density Lettuce</td>
<td>✓</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Arugula</td>
<td>✓</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Dandy Red Leaf Chicory</td>
<td>✓</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Red Russian Kale</td>
<td>✓</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Full Heart Escarole</td>
<td>✓</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Early Yellow Globe Onion</td>
<td>✓</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Danvers 126 Carrots</td>
<td>✓</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Detroit Dark Red Beets</td>
<td>✓</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Black Valentine Stringless Bush Beans</td>
<td>✓</td>
<td>✓</td>
<td></td>
<td></td>
<td></td>
<td>✓</td>
<td></td>
</tr>
<tr>
<td>Provider Bush Beans</td>
<td>✓</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>✓</td>
<td></td>
</tr>
<tr>
<td>Mandy Cowpeas</td>
<td>✓</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>✓</td>
<td></td>
</tr>
<tr>
<td>Miragreen Peas</td>
<td>✓</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Black Beauty Eggplant</td>
<td>✓</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Orion Pepper</td>
<td>✓</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>H-19 Little Leaf Cucumbers</td>
<td>✓</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>Checked 3 sources</td>
</tr>
<tr>
<td>De Cicco Broccoli</td>
<td>✓</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Hermes Cabbage</td>
<td>✓</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>Checked 3 sources</td>
</tr>
<tr>
<td>Glacier Tomato</td>
<td>✓</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Brandywine Tomato</td>
<td>✓</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Arkansas Traveler Tomato</td>
<td>✓</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Amish Paste Tomato</td>
<td>✓</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
Organic seed is required. Organic seed must be used unless the variety you seek, or its equivalent, is not commercially available. In such instances, untreated, non-genetically engineered conventional seed may be used (§205.204). An equivalent variety is understood to mean a cultivar of the same type with similar plant characteristics when compared to the original preferred variety. For these purposes, type refers to the basic plant type, such as head type lettuce versus leaf lettuce type. Characteristics refers to factors such as color, pest resistance, and maturation.

According to the Regulations, an equivalent variety of seed or planting stock would be considered commercially unavailable if the farmer could not locate an organic supplier.

It might also be considered commercially unavailable if the organic supplier could not provide seed in the quantities needed, or if the available seed quality were substandard. Factors that might make seed quality substandard include the presence of seed-borne disease, very low germination percentages, high noxious weed seed content, and more. The higher cost of organic seed and propagation materials is NOT considered an acceptable reason for using nonorganic seed.

Ultimately, the certifier must make the final decision on whether the use of nonorganic seed or planting stock is justified. You must present ample documentation to support your decision to use nonorganic seed, including a record of attempts to locate organic seed sources. Traditionally this entails records of phone calls, letters, or e-mails to and from seed suppliers documenting your efforts. Most certifiers want clear indication that you have contacted at least three suitable suppliers. There are handy forms for documenting the search for organic seed in ATTRA's Organic Field Crops Documentation Forms.

What about cover crops and green manure crops? The organic seed requirement applies to cover crop seed as well.

Seed treatments. When the term treated seed is used, it usually refers to seed that has been coated with some form of prohibited pesticide—usually a fungicide. There are, however, a growing number of seed treatments that are allowed. These include non-genetically engineered legume inoculants, which have been around a long time, and natural pelleting compounds. It is expected that allowable biofungicidal seed treatments will soon be on the market, if they are not already. If you are using or might be using an allowed seed treatment that does not fall into an obvious category in the table, attach a note or additional sheet that provides an explanation.

Finding organic seed. Finding sources for organic seed can be challenging. A good place to begin is ATTRA's Web database resource Suppliers of Seed for Certified Organic Production.

A long seed list? It is common for market farmers, and others with diverse operations, to have very long seed lists. If there is insufficient space on the application to include all the seeds you plan to plant, simply continue your list on a regular sheet of paper and attach it to the application.
<table>
<thead>
<tr>
<th>SEED/VARIETY/BRAND</th>
<th>ORGANIC (✓)</th>
<th>UNTREATED (✓)</th>
<th>TREATED (✓)</th>
<th>GMO (✓)</th>
<th>TYPE/BRAND OF TREATMENT</th>
<th>WHAT ATTEMPTS DID YOU MAKE TO USE ORGANIC/UNTREATED SEED?</th>
</tr>
</thead>
<tbody>
<tr>
<td>Mini-Orange Tomato</td>
<td></td>
<td></td>
<td>✓</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Early Jalapeno Pepper</td>
<td></td>
<td></td>
<td>✓</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Sweet Chocolate</td>
<td>✓</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Doe Hill Golden Bell Pepper</td>
<td>✓</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Marketmore Cucumbers</td>
<td>✓</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Louisiana Green Velvet Okra</td>
<td>✓</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Painted Mountain Corn</td>
<td>✓</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Xtra-Tender 277A Sweet Corn</td>
<td>✓</td>
<td></td>
<td></td>
<td>Checked 3 sources</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Oilseed Radish</td>
<td>✓</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Aroostook Rye</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Hairy Vetch</td>
<td>✓</td>
<td></td>
<td>✓</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Common Buckwheat</td>
<td>✓</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

**SECTION 4: Source of seedlings and perennial stock**

Annual seedlings must be produced according to organic standards. Nonorganic perennial plants (planting stock) must be managed organically for at least one year prior to harvest of crop or sale of the plant as certified organic planting stock. Organic seedlings and planting stock must be used if commercially available. Contact the certifying agent if you need to use non-organic seedlings because of an emergency. A prohibited treatment may be used if such treatment is a federal or state phytosanitary requirement.

**A. DO YOU PURCHASE ORGANIC SEEDLINGS?**

☐ Yes  ✓ No  ☐ Not applicable

Who are the suppliers?

If certified, by which agents?

Do you purchase non-organic seedlings?

☐ Yes  ✓ No

If yes, state why and describe your attempts to purchase organic seedlings.

**B. IF YOU GROW ORGANIC SEEDLINGS ON-FARM:**

☐ Not applicable

What type and size is your greenhouse?

2 old-style glass houses. Each is 20ft x 80ft.

Do you raise potted plants or plant crops directly in the ground in the greenhouse?

Everything grown in pots and/or transplant trays.

If treated wood is used in any part of your greenhouse, where is it used?

Treated wood is used on the baseboard around the perimeter. Organic transplants are grown on tables and are not in contact with the treated wood. Potting mixes are prepared in a bin constructed of untreated wood. No inputs are stored in contact with treated wood.
Section 4 notes

Not applicable? Many sections of an application may not apply to your operation. In such instances, be sure to check the “not applicable” box. If the certifier has not provided a check box, take the time to write not applicable, or N/A. Leaving a section blank suggests that you might have overlooked the question.

Sorting seeds, seedlings, and planting stock. Few people question what seed is. There is some confusion, however, about seedlings and planting stock. Seedlings are young plants produced by germinating seed and used, in most cases, as transplants to produce an annual crop. The seed used to grow organic seedlings is subject to the same sourcing requirements already described for crops grown directly from seed. Seed must be organic unless not commercially available. If organic seed is not commercially available, untreated non-genetically engineered seed may be used and your search for organic seed must be documented. Organic seedlings must also be grown using organic methods and allowed inputs.

There is NO commercial availability provision that allows the use of conventional seedling transplants. However, in the event that your organic transplants are destroyed or damaged by drought, wind, flood, excessive moisture, hail, tornado, earthquake, fire, or other business interruption, a temporary variance may be given to use conventional seedlings [§205.290(a)(2)].

Planting stock refers to vegetative propagation materials, such as roots, tubers, and bulbs. It also applies to the nursery stock of fruit and nut trees, cane fruits, and strawberries, as well as asparagus crowns. Planting stock is subject to the same sourcing requirements already described for seed. Planting stock must be organic unless not commercially available. If organic planting stock is not commercially available, untreated non-genetically engineered stock may be used and your search for organic planting stock must be documented. Note that if seed, seedling, or planting stock treatments are required by state or federal phytosanitary laws, they are allowed in organic production.

On growing seedlings organically. See ATTRA’s Plug and Transplant Production for Organic Systems and Potting Mixes for Certified Organic Production.

Treated wood. Producers must not use lumber treated with arsenate or other prohibited materials where it can contact producing soil or crops [§205.206(f)]. In the field this includes tomato stakes, trellis posts, and landscape timbers for raised beds. In the greenhouse, treated wood may only be used in places and circumstances where it cannot cause contamination. If there is any treated wood in the structure, explain what steps you take to protect your organic plants and organic inputs. For more information see ATTRA’s Organic Alternatives to Treated Lumber, and section XV in NCAT’s Organic Crops Workbook.

List all soil mix ingredients, fertility products, foliar sprays, and/or pest and disease inputs used or planned for use in your organic greenhouse operation. Attach labels or have labels available for inspection, as applicable.

<table>
<thead>
<tr>
<th>PRODUCT</th>
<th>BRAND NAME OR SOURCE</th>
<th>STATUS: APPROVED (A)</th>
<th>IF RESTRICTED, DESCRIBE COMPLIANCE WITH NOP RULE ANNOTATION</th>
<th>CHECK IF GMO (✓)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Compost</td>
<td>Made on-farm</td>
<td>A</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Leaf mold</td>
<td>Made on-farm</td>
<td>A</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Sphagnum peat moss</td>
<td>Black Gold Peat Moss</td>
<td>A</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Ag-lime</td>
<td>Black Gold Peat Moss</td>
<td>A</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Dolomite lime</td>
<td>Bonide</td>
<td>A</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Blood meal</td>
<td>Bonide</td>
<td>A</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Bone meal</td>
<td>Bonide</td>
<td>A</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Sharp sand</td>
<td>Arkansas Builder’s Supply</td>
<td>A</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Fish emulsion</td>
<td>Alaska Fish 5-1-1</td>
<td>A</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Kelp extract</td>
<td>Maxicrop Soluble Powder</td>
<td>A</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>2-0-4</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Insecticidal soap</td>
<td>M-Pede</td>
<td>R</td>
<td>Will be used only if an outbreak occurs. Use yellow sticky cards for monitoring.</td>
<td></td>
</tr>
<tr>
<td>Diatomaceous earth</td>
<td>Perma-Guard</td>
<td>A</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Bordeaux mix</td>
<td>Bonide</td>
<td>R</td>
<td>Will use only if scouting reveals evidence of disease. Copper accumulation not a greenhouse issue.</td>
<td></td>
</tr>
<tr>
<td>Chlorine bleach</td>
<td>Wal-Mart</td>
<td>R</td>
<td>Rinse all surfaces with clear well water following chlorine treatment.</td>
<td></td>
</tr>
</tbody>
</table>

What equipment do you use in your watering system?
Hand watering using hose and spray wand.

How do you prevent seedling diseases and/or insect problems?
We make our own clean soilless potting mix. Re-usable trays and pots are sanitized with chlorine. Control airflow. Release lacewing predators.

---

C. IF YOU GROW BOTH ORGANIC AND NON-ORGANIC PLANTS IN YOUR GREENHOUSE:  
☐ Not applicable

What organic and non-organic crops are grown? List varieties if the same organic and non-organic corps are grown (parallel production).
Organic transplants for farm use and sale: tomatoes, peppers, eggplant, onions, sweet potatoes, broccoli, cabbage.
Conventional plants for sale to local retailers: Carnations.

How do you separate and identify organic and non-organic growing areas?
There are two greenhouses. Organic transplant production occupies about ½ of greenhouse A on the east end. A wood-framed, double-plastic wall with a door separates the organic and conventional production areas.

How do you label organic and non-organic seedlings/plants?
The organic and conventional greenhouse plants are distinctly different kinds of plants. The containers in which they are grown are distinctly different. In addition, organic transplants produced for sale are marked “organically grown.”
Soil mix ingredients, pesticides, and other greenhouse inputs. Organic greenhouse production is subject to the same general requirements as organic field crop production. However, the 36-month transition period is not required unless production is done in the ground. Production in pots, trays, bags, and similar methods does not require a transition period.

You are expected to determine whether a material or product is allowed, restricted, or prohibited for use. Obviously, if you had plans to use a prohibited material, you need to re-consider. Materials are considered “restricted” when the Organic Regulations place some limitation on their use. For example, raw manure may not be used within 90 or 120 days of harvest if the crop is intended as human food. The 120-day wait is required if the edible portion of the crop contacts the soil; 90 days if it does not. Since most seedlings produce their crop in less time than this, uncomposted manure is usually an unwise choice as an ingredient.

Other restrictions appear as annotations in the National List. There are two categories of the National List that apply to crop production: §205.601 “Synthetic substances allowed for use…” and §205.602 “Nonsynthetic [natural] substances prohibited for use…” In our example, the Wannabees use chlorine bleach as a disinfectant for reused pots, trays, and potting tools. Chlorine is listed in §205.602 for such purposes. The annotation, however, requires that anything treated with bleach solution be properly rinsed with potable water before coming back into contact with soil, crops, or organic inputs.

A good discussion specifically on allowed soil mix ingredients can be found in ATTRA’s Potting Mixes for Certified Organic Production.

Split-production greenhouses: both organic and conventional. Split production in greenhouses raises many concerns about commingling, or mixing conventional plants with organic plants, and contamination (contact of organic plants with and soil with prohibited materials). Most of the questions in this subsection are posed to determine the steps you will take to prevent both commingling and contamination. Since the Wannabees are not involved in parallel production—organic and conventional production of the same crop—their task is a bit easier. Commingling is not a problem.

If you are involved in parallel production, focus on the circumstances and steps you take that prevent conventional plants or crops being mistaken for organic.

For more information on how to address commingling and contamination hazards in split greenhouse operations, see section XIV in NCAT’s Organic Crops Workbook.
List all soil mix ingredients, fertility products, foliar sprays, water system additives, and/or pest and disease inputs used or planned for use in your non-organic greenhouse operation. Attach labels or have labels available for the inspector, as applicable.

<table>
<thead>
<tr>
<th>PRODUCT</th>
<th>BRAND NAME OR SOURCE</th>
<th>STATUS: APPROVED (A) RESTRICTED (R) PROHIBITED (P)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Sphagnum peat moss</td>
<td>Black Gold Peat Moss</td>
<td>A</td>
</tr>
<tr>
<td>Ag-lime</td>
<td>SFA</td>
<td>A</td>
</tr>
<tr>
<td>Dolomite lime</td>
<td>Bonide</td>
<td>A</td>
</tr>
<tr>
<td>Sharp sand</td>
<td>Arkansas Builder's Supply</td>
<td>A</td>
</tr>
<tr>
<td>Perlite</td>
<td>SFA</td>
<td>A</td>
</tr>
<tr>
<td>Soluble fertilizer</td>
<td>Osmocote 19-6-12 With Micronutrients</td>
<td>P</td>
</tr>
<tr>
<td>Soluble fertilizer</td>
<td>Osmocote 14-14-14 With Micronutrients</td>
<td>P</td>
</tr>
<tr>
<td>Bordeaux mix</td>
<td>Bonide</td>
<td>R</td>
</tr>
<tr>
<td>Mancozeb</td>
<td>Dithane</td>
<td>P</td>
</tr>
<tr>
<td>Abamectin</td>
<td>Abamectin</td>
<td>P</td>
</tr>
<tr>
<td>Acephate</td>
<td>Orthene</td>
<td>P</td>
</tr>
<tr>
<td>Diazinon</td>
<td>Spectracide</td>
<td>P</td>
</tr>
<tr>
<td>Chlorine bleach</td>
<td>Wal-Mart</td>
<td>R</td>
</tr>
</tbody>
</table>

How do you prevent commingling of organic and non-organic soil mixes during mixing and storage?

Conventional potting mixes are made up and stored in the conventional potting shed. Organic potting mixes are made up in far east end of the organic section of greenhouse A.

Where do you store inputs used for non-organic production?

Ingredients and all conventional pesticides and fertilizers are stored in the conventional potting shed. Organic potting mix ingredients are stored either in the organic end of greenhouse A or in the main shed.

How do you prevent drift of prohibited materials through ventilation and/or watering systems?

The double-plastic wall between the organic and conventional sides of the greenhouse has been sealed against cross ventilation. Separate “end venting” was constructed to ensure that there would be no flow of air from the conventional to the organic production areas. There are outside doors at the organic and conventional ends of the split-production greenhouse, so there is very little cross-traffic. Both organic and conventional injection systems are equipped with one-way valves to prevent backflow of any solutions to the water supply system.

How do you clean seedling containers and equipment?

Use bleach solution followed by a non-chlorinated well water rinse. We also keep the trays used in organic transplant production separate from the pots and trays used for conventional carnation production. There is no cross-use.

D. PLANTING STOCK: (Use additional sheets if necessary)  □ Not applicable

<table>
<thead>
<tr>
<th>TYPE</th>
<th>PLANTING STOCK SOURCE</th>
<th>ORGANIC (+)</th>
<th>NON-ORGANIC (-)</th>
<th>IF NON-ORGANIC, DATE PLANTED</th>
<th>IF NONORGANIC, EXPECTED HARVEST DATE</th>
<th>IF NONORGANIC, DESCRIBE ATTEMPTS TO OBTAIN ORGANIC PLANTING STOCK</th>
</tr>
</thead>
<tbody>
<tr>
<td>Earlyglow, Cardinal, &amp; Lateglow Strawberries</td>
<td>Boston Mountain Nurseries</td>
<td>√</td>
<td></td>
<td>April 1, 2006</td>
<td>May, 2007</td>
<td>Checked 3 sources.</td>
</tr>
<tr>
<td>French Fingerling, All Blue, &amp; Dark Red Norland Potatoes</td>
<td>Saved tubers on-farm from 2005 season</td>
<td>√</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Yukon Gold Potatoes</td>
<td>Johnny's Selected Seeds</td>
<td>√</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Beauregard &amp; Jewel Sweet potatoes</td>
<td>Saved roots from 2005 season to produce slips.</td>
<td>√</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
Section 4 notes (continued)

Listing inputs for nonorganic greenhouse production. Be certain to list all inputs used in the conventional part of your greenhouse operation, even when they are the same as those you use for the organic enterprise. Your certifier might or might not ask you to indicate whether these materials are allowed, restricted, or prohibited.

Addressing contamination hazards. If your production is split, be sure to explain how you store organic and conventional inputs so they do not mix. This is a contamination hazard the Wannabees face. They deal with it, in large part, by having a separate potting and storage shed for conventional inputs, and using one end of the organic greenhouse area for organic inputs.

Be sure to address any possible water contamination issues—a big concern in greenhouses where chemicals are injected into the watering system. Also explain how drift of sprayed or fogged pesticides are excluded from organic production areas. The Wannabees face these hazards and outline the measures they take.

If you are making dual- or cross-use of pots, trays, or other propagation items, be clear as to how you clean them before organic use. If using chlorine or any other sanitizing material from the National List, be sure you explain how you address any annotations.

Planting stock...if nonorganic, provide the expected first harvest date. The fifth column of Table D asks for the expected harvest date when nonorganic planting stock is used. Not all certifiers will ask for this information, though a few will. The reason centers on a unique interpretation of §205.204 (a)(4), which holds that nonorganic perennial planting stock must be under organic management for at least 12 months before the harvest can be organic. There is disagreement among certifiers on the precise meaning of the provision that has not been settled by the National Organic Program at this time. So if you plan to start an orchard, vineyard, perennial vegetable, or berry planting, ask your certifier about expectations. If you are not able to find organic planting stock, ask whether you must wait 12 months before you can harvest an organic crop.

Further details on seeds, seedlings, and planting stock. See section XIII in NCAT’s Organic Crops Workbook.
SECTION 5: Soil and crop fertility management

A. GENERAL INFORMATION AND EVALUATION:

What are your general soil types? Sandy loam

What are your soil/nutrient deficiencies? □ No deficiencies

Soil is naturally low in pH, low in organic matter, and deficient in most nutrients. The land we have had in production for many years is now well-supplied with nutrients. However, we have an excess of phosphate which has led to a zinc deficiency.

How do you monitor the effectiveness of your fertility management program? ✓ soil testing

✓ microbiological testing ✓ tissue testing ✓ observation of soil ✓ observation of crop health
✓ comparison of crop yields □ crop quality testing □ other (specify)

Attach copies of available test results. See attached.

How often do you conduct fertility monitoring? □ weekly □ monthly ✓ annually ✓ as needed

☐ other (specify) Soil test every year on rotations. Will soil test annually on blueberries and tissue test as needed beginning in 2006.

Rate the effectiveness of your fertility management program. □ excellent □ satisfactory ✓ needs improvement

What changes do you anticipate? Will no longer be using poultry litter due to high phosphorus accumulation and concern over arsenic. Will use more feathermeal when nitrogen is needed. Looking for alternative feedstocks for on-farm compost production; have found a source of horse manure, but quantities are limited.

What are the major components of your soil and crop fertility plan?

✓ crop rotation ✓ green manure plowdown/cover crops □ interplanting □ incorporation of crop residues

☐ subsoiling ☐ summer fallow ✓ compost ☐ on-farm manure ✓ off-farm manure ✓ soil amendments

☐ side dressing ✓ foliar fertilizers ☐ biodynamic preparations ☐ soil inoculants ✓ other (specify)

Legume inoculants
**Section 5 Notes**

**Fertility monitoring.** §205.203(a) of the National Organic Regulations states that “the producer must select and implement tillage and cultivation practices that maintain or improve the physical, chemical, and biological condition of the soil...” Questions about soil and crop monitoring deal with how you go about assessing your progress at maintaining or improving fertility.

Monitoring is broadly interpreted and can include something as simple as routine observation of crop performance and contrasting yields from year to year. However, most certifiers like to see evidence of scientific testing. The use of basic soil audits, plant tissue analysis, and soil microbiological tests, alone or in tandem, are preferred, if not expected.

The Wannabees include basic soil nutrient auditing as part of their monitoring system. Copies of their test results are included in the application, in the supplementary documents section. Note that they have a problem with excessively high soil phosphate levels. Since phosphate ties up zinc, they also had tests done on zinc. The results document a deficiency and justify their use of a zinc micro-nutrient fertilizer as required by §205.601(j)(6). The Wannabees also paid for tests on soil copper levels. Growers that use copper-based fungicides must document that copper is not accumulating to toxic levels [§§205.601(i)(1) and 205.601(i)(2)].

**Components of your soil and crop fertility program.** Building soil fertility and sustaining agricultural production is at the heart of organic farming. Traditionally, organic strategy stresses system design and cultural techniques, such as crop rotations that include sod crops, green manures, crop residue management, and conservation of on-farm manures. This is in contrast to the conventional notion that soil fertility must be managed solely by bringing nutrients in from elsewhere.

Most organic farms strike a balance between traditional self-regenerating methods and importing fertilizers and soil amendments. Biointensive farms, like the Wannabees, are often limited on production space. They tend to relay and multiple crop as much land as possible, making little or no use of cover crops or green manures, or perennial sod crops that regenerate the soil. To compensate, farms are much more reliant on off-farm composts, manures and other organic materials. For many years, the Wannabees brought in large amounts of poultry litter to use as fertilizer. Overfertilization with poultry litter, which is rich in phosphate, is the cause of the excessively high phosphorus levels they must now deal with.

To better understand the available options for organic soil fertility management, see ATTRA's *Organic Crop Production Overview.*
List all fertility inputs used or intended for use in the current season on proposed organic and transitional fields. All inputs used during the current year and previous three years must be listed on the Field History Sheet.

<table>
<thead>
<tr>
<th>PRODUCT</th>
<th>BRAND NAME OR SOURCE</th>
<th>STATUS: APPROVED (A)</th>
<th>NUMBER OF APPLICATIONS PER YEAR</th>
<th>REASON FOR USE</th>
</tr>
</thead>
<tbody>
<tr>
<td>Compost</td>
<td>Made on-farm</td>
<td>A</td>
<td>1</td>
<td>Organic matter, nutrients</td>
</tr>
<tr>
<td>Aglime</td>
<td>SFA</td>
<td>A</td>
<td>1</td>
<td>pH adjustment; calcium</td>
</tr>
<tr>
<td>Feathermeal</td>
<td>Jorje’s Poultry By-Products</td>
<td>A</td>
<td>1-2</td>
<td>Nitrogen supplementation</td>
</tr>
<tr>
<td>Sulfate of potash-magnesia</td>
<td>K-Mag</td>
<td>A</td>
<td>1</td>
<td>For sulfur, potassium &amp; magnesium supplementation.</td>
</tr>
<tr>
<td>Calcium sulfate</td>
<td>Cal-Sul</td>
<td>A</td>
<td>1</td>
<td>For calcium &amp; sulfur supplementation</td>
</tr>
<tr>
<td>Sulfur</td>
<td>SFA</td>
<td>A</td>
<td>1</td>
<td>pH adjustment on blueberries</td>
</tr>
<tr>
<td>Sodium nitrate (NANO3)</td>
<td>Bonide</td>
<td>R</td>
<td>1-3</td>
<td>Foliar fertilization</td>
</tr>
<tr>
<td>Calcium chloride</td>
<td>Plant AMP (Cutting Edge Solutions)</td>
<td>R</td>
<td>1-2</td>
<td>Foliar fertilization; used when blossom-end rot is a problem</td>
</tr>
<tr>
<td>Fish emulsion</td>
<td>Alaska Fish 5-1-1</td>
<td>A</td>
<td>1-3</td>
<td>Foliar fertilization</td>
</tr>
<tr>
<td>Kelp extract</td>
<td>Maxicrop Soluble Powder 1-0-4</td>
<td>A</td>
<td>1-3</td>
<td>Foliar fertilization</td>
</tr>
<tr>
<td>Liquid Zinc Chelate</td>
<td>Peaceful Valley Farm Supply</td>
<td>R</td>
<td>1-3</td>
<td>Foliar fertilization to correct zinc deficiencies</td>
</tr>
<tr>
<td>Legume inoculant (beans &amp; southern peas)</td>
<td>Peaceful Valley Farm Supply</td>
<td>A</td>
<td>1</td>
<td>Nitrogen fixation</td>
</tr>
</tbody>
</table>

If you use or plan to use restricted (R) fertility inputs, how do you comply with the annotation?  
Sodium nitrate is used to supplement foliar sprays in small amounts. The amount of nitrogen supplied totals less than 5 lbs per acre per year, which is well below 20% of any of the treated crops’ total nitrogen requirement. Calcium chloride is used only on tomatoes, peppers & eggplant, and only when instances of blossom-end rot appear. Zinc chelate is being used to counterbalance zinc deficiency caused by excess soil phosphate. Soil test (attached) shows deficiency.

If you use fertilizers with high salt content (sodium nitrate, potassium sulfate, etc.), how do you prevent salt build-up?  
Calcium chloride and sodium nitrate are used as foliar sprays. Therefore, the amounts used are too small to result in salt build-up. The sulfate of potash-magnesia will be used sparingly on the blueberries. The combined rainfall and irrigation ensure salt build-up will not occur.

Do you burn crop residues?  
If yes, please describe what materials are burned and why.

Do you apply sewage sludge to fields?  
If yes, list fields where applied.

Not applicable
Section 5 notes (continued)

Fertility inputs for organic and transitional fields. It is important that you list all the fertilizer and amendment products and materials you are using, plan to use, or might use in the coming season. Be certain to include crop and cover crop seed inoculants and seed coating products, even though you might not consider these to be soil fertility inputs. If you apply soil or foliar fertilizer sprays, you must also list any adjuvants or surfactants. Keep in mind that this list should be consistent with the input column for the current year on your field history sheet(s).

If you are using compost, you do not need to list all the individual feedstock materials in this section as long as they are either described later in the section on compost use or are detailed in compost product literature obtained from a manufacturer.

You are expected to determine whether a material or product is allowed, restricted, or prohibited for use. Obviously, if you had plans to use a prohibited material, you need to reconsider. If you have already used something prohibited, it will effect the certification of field(s) where it was applied. Materials are considered restricted when the Organic Regulations place some limitation on their use. For example, raw manure may not be used within 90 or 120 days of harvest if the crop is intended as human food. This restriction is detailed in §205.203(c)(1) of the Regulation and will be addressed again later in the application.

Other restrictions appear as annotations in the National List. There are two categories of the National List that apply to crop production: §205.601 “Synthetic substances allowed for use…” and §205.602 “Nonsynthetic [natural] substances prohibited for use…” In our example, the Wannabees are using three restricted materials. For a good discussion of how to determine which inputs are allowed or prohibited see Text Box 6C in NCATs Organic Crops Workbook.

Complying with annotations. When using any restricted material, you should explain how you address each restriction as written in the Regulation. The Wannabees do this by explaining how they ensure that sodium nitrate use accounts for less than 20 percent of the crop nitrogen requirement as required in §205.602(g); that they only use calcium chloride to address disease-like conditions related to calcium uptake as required by §205.602(c); and that use of zinc is justified by a documented soil deficiency [§205.601(j)(6)].

Controlling salt build-up. Very few salt-based materials are allowed in organic production. Many, like sodium nitrate, have restrictions, or annotations written into the Regulations. If you are using a non-restricted salt-based fertilizer, like natural potassium sulfate, you should still indicate how you plan to prevent salt build-up, if there is potential for that problem in your region.

Burning crop residues. Burning crop residues is prohibited unless there is a need to control disease or to stimulate seed germination [§205.203(e)(3)].

Sewage sludge. Prohibited as per §205.105(g) and §205.203(e)(2).
B. COMPOST USE:
NOP Rule 205.203(c)(2) requires that the composting process include a C:N ratio of between 25:1 and 40:1 and maintenance of temperatures between 131°F and 170°F for a specific number of days, depending on the method of composting. Keep a compost production record to verify compliance.

List all compost ingredients/additives. ☐ Not applicable

Horse manure w/straw bedding, rotted hay, feathermeal, gravel dust, Pfeiffer’s Bio-dynamic Compost Starter

What composting method do you use? ☐ in-vessel ☑ static aerated pile ☐ windrows ☐ other (specify)

What is your C:N ratio?
We try to keep the starting C:N at about 30:1.

Do you monitor temperature?
If yes, what temperature is maintained. We ensure that the temperature reaches the required range of 131°–170°F.
☐ Yes ☐ No

How long is this temperature maintained?
We make sure it holds the required temperature for at least for 3 days as required. A log is maintained.

If compost is windrowed, how many times are materials turned? Not applicable.

C. MANURE USE:
NOP Rule 205.203(c)(1) requires that raw manure be fully composted unless applied to fields with crops not for human consumption or incorporated into the soil 120 days prior to harvest for crops whose edible portions has direct contact with the soil, or 90 days prior to harvest for all other crops for human consumption.

What forms of manure do you use? ☐ none ☐ liquid ☐ semi-solid ☐ piled ☑ fully composted ☐ other (specify)

What types of crops do you grow? Check all boxes that apply.
☐ crops not used for human consumption
☑ crops for human consumption whose edible portion has direct contact with the soil or soil particles
☑ crops for human consumption whose edible portion does not have direct contact with the soil or soil particles

If you grow crops for human consumption and use raw manure, complete the following table. If composting manure, please fill out Section B above. Not applicable.

<table>
<thead>
<tr>
<th>CROP(S)</th>
<th>FIELD NUMBERS</th>
<th>DATE MANURE IS APPLIED</th>
<th>EXPECTED DATE OF HARVEST</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
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</tr>
</tbody>
</table>

What is the source of the manure you use? ☐ on-farm ☑ off-farm ☐ Not applicable

List all sources of off-farm manure.
Horse manure with straw bedding. From Cunningham’s Riding Stables, Smithville, Arkansas

List all manure ingredients/additives.
None.

If you use manure, what are the potential contaminants (pit additives, feed additives, pesticides, antibiotics, heavy metals, etc.) from these sources? Attach residue analysis/additive specifications for manure, if available.
Horse manure may have small amounts of fly-spray residues.
Section 5 notes (continued)

Compost. §205.2 of the Regulation defines compost as a product derived by decomposing plant and animal feedstocks using specified means. These means are detailed in §205.203(c)(2). There are requirements for initial carbon-to-nitrogen ratio, temperatures, timing, and turning. Only through this tightly defined means of composting can manure be converted so that it is not limited by the 90- and 120-day rules in §205.203(c)(1) that constrain raw manure applications.

It is helpful to know that the composting and manure provisions were created primarily to address food safety concerns in organic food production. Livestock manures are a significant source of human pathogens. High temperature composting and prolonged exposure to the soil environment are two means for controlling these pathogens.

Note that the Wannabees make their own compost on-farm using mostly off-farm manures and wastes. The compost is compliant with the Regulations and is applied to most of their vegetable crops without any restrictions.

If you need more information on composting, see ATTRA’s Farm-Scale Composting Resource List.

Manure use. The Wannabees are composting all of the manure they currently use on the farm. In previous years, when they were still using large amounts of chicken litter, some of it was applied to non-food cover crops as a means to avoid dealing with the 90- and 120-day requirements.

Conventional livestock manure is allowed in organic production. However, manure derived from concentrated animal feeding operations (CAFOs) may contain high levels of contaminants that prohibit their use in organic production. Certifiers may require that the producer provide evidence that a manure source is acceptable. At the present time, certifiers and the National Organic Program are most concerned about the presence of heavy metals, as these do not degrade through composting or other natural processes. Pesticides and antibiotics, because they do decay with time, are of less concern, though this could change.

For more information on manure, see ATTRA’s Manures for Organic Crop Production.
D. NATURAL RESOURCES:
NOP Rule 205.2 defines Organic Production as a production system managed in accordance with the Act and its regulations to respond to site-specific conditions by integrating cultural, biological, and mechanical practices that foster cycling of resources, promote ecological balance, and conserve biodiversity. NOP Rules 205.200 and 205.203(a) require that production practices maintain or improve natural resources (soil and water quality, wetlands, woodlands and wildlife) of the operation.

Biodiversity management: whole farm biodiversity considerations.

Does your field map include features such as hedgerows, woodlands, wetlands, riparian zones, and special habitats? √ Yes □ No

List native plants present and wildlife seen moving through farm: *(note priority species)*
Typical Ozark woodland ecology, dominated by mixed oak and sweetgum trees. Typical native grasses, forbs, and shrubs in forest understory and on the borders of intensely cultivated fields. Wildlife seen include opossum, raccoon, rabbit, squirrel, white-tailed deer, coyote, bobcat.

What steps do you take to plan and provide for biodiversity conservation? √ understand farm’s location within watershed □ ascertain what native plants and animals existed on the land before it was a farm √ learn about regional natural areas and conservation priorities □ work with neighbors/others to enhance biodiversity (connectivity, restoration, etc.) √ other (describe/explain) developed refugia for beneficial insects and wildlife in buffer zones of intensely cultivated fields. Have developed a short-term biodiversity plan (see attached). It will evolve into a long-term plan.

How do you manage water for the needs of crops and livestock, native species and riparian ecosystems? □ plant regionally appropriate crops √ conserve water □ manage water for priority species √ retain/restore vegetated riparian buffers/wetlands √ protect/improve natural hydrology/ecological function of riparian area □ other (describe/explain)

Biodiversity management: uncultivated area biodiversity.

What actions do you take to provide habitat for pollinators, insect predators, birds and bats? √ bird/bat/bee boxes □ hedgerows/windbreaks √ maintain/provide natural roosting/nesting/foraging sites □ other (describe/explain)

How are you restoring and protecting natural areas? √ manage for native plants/wildlife specific to the site □ preserve/restore wildlife corridors □ establish legal conservation areas √ native habitats not converted to farmland since certification □ other (describe/explain) Riparian vegetation buffer and the adjacent forest land serve as a wildlife corridor.

List problem invasives:
Bermudagrass, johnsongrass, armadillos

What actions do you take to control invasive plant and animal species, especially those threatening natural areas? √ learn about invasives √ use weed- and pest-free seed/planting stock/soil amendments/mulches √ monitor for new introductions and control immediately √ suppress invasives using organic methods □ other (describe/explain)

Biodiversity management: cropland area biodiversity.

How do you conserve and provide habitat for wildlife? □ companion planting/intercropping √ crop diversity □ wildlife-friendly fences □ manage fallow fields for wildlife □ other (describe/explain)

How do you schedule farm practices to benefit wildlife? √ avoid nests during breeding season □ stagger mowing/tilling practices □ plan fields to leave food/cover for wildlife □ other (describe/explain)
Section 5 notes (continued)

Natural resources and biodiversity. Included in the definition of organic production, in §205.2, is the statement that it is a system that conserves biodiversity. In 2005 the National Organic Standards Board (NOSB) added detailed questions on conservation and biodiversity to its model organic system plan template to help ensure that this goal not be overlooked.

For more information on farming in ways that support biodiversity, see Biodiversity Conservation: An Organic Farmer’s Guide. This document is available from the Wild Farm Alliance, PO Box 2570, Watsonville, CA, 95077, or can be downloaded from their Web site at www.wildfarmalliance.org.

Priority species. Priority species include endangered species, threatened species, species of special concern, and keystone species. Endangered species are those in danger of becoming extinct within the foreseeable future throughout all or a significant portion of their range. Threatened species are those likely to become endangered in the foreseeable future.

Species of special concern include those potentially at risk, declining in numbers, or in need of concentrated conservation actions to prevent decline. Keystone species are those whose impacts on the ecosystem are often greater than would be expected from their abundance or biomass. Because a keystone species makes a significant contribution to the maintenance and modification of its ecosystem, its decline would lead to the decline of many other species. For example, the beaver is not endangered, but it is essential to its ecosystem because it actively expands and maintains the riparian habitats and functions upon which many other species depend.

Riparian zones. These are areas of transition from aquatic to terrestrial ecosystems. Riparian zones can be located adjacent to lakes, reservoirs, estuaries, potholes, springs, bogs, or streams. For more information on riparian zones, see ATTRA’s Protecting Riparian Areas: Farmland Management Strategies.

Native plants. Native plants are preferred for habitat plantings. These species evolved with the native wildlife and generally provide the best shelter and food value.

Natural hydrology. This refers to the natural flows of streams and the natural wetlands. Preserving these helps ensure the proper recharge of groundwater.

Ecological function of riparian areas. These functions include the filtration of sediments, removal of nitrates, and the breakdown of toxins. Healthy riparian areas also aid in flood control and provide wildlife habitat.

Invasives. This term refers specifically to non-native aggressive plants and animals that invade production fields, uncultivated areas, or both. Invasive species not only compete with crops, they may have profound ecological effects, such as driving out native plants and animals. Invasives can also move from farms to protected natural areas, such as parks, reserves and refuges, where they can be particularly destructive.
Biodiversity management: when livestock are involved. Not applicable.

How do you protect riparian areas and sensitive habitats? ☐ fence without impacting wildlife ☐ control sensitive area access ☐ prevent bank erosion ☐ animals fed away from water ☐ other (describe/explain)

What are you doing to improve your pasture or rangeland? ☐ prevent overgrazing ☐ reseed trampled/eroded areas ☐ plant native pasture ☐ active grazing management system ☐ prescribed burning ☐ other (describe/explain)

What wildlife-friendly management practices do you use? ☐ guard animals ☐ grazing scheduled when predation pressure low ☐ livestock spend night in protected area ☐ circumstances of livestock death documented ☐ other (describe/explain)

List problems with predators or other wildlife: Armadillos cause burrowing damage around out buildings. We have constructed a partially-buried fence around the house to prevent damage there and it has been successful to date.

Have you assessed the farm for biodiversity problems and greatest opportunities, and developed goals and a timeline for biodiversity conservation? ☑ Yes ☐ No (If yes, describe/explain)  See attached plan.

How do you monitor farm biodiversity? ☑ visually ☐ species counts ☐ other (describe/explain)

Biodiversity management: wild harvest enterprises.

How do you maintain or improve the sustainability of the harvested species? ☑ harvest from stable populations ☑ minimize disruption of priority species/sensitive habitats ☑ avoid erosion ☑ allow re-establishment ☑ monitor wild crop sustainability ☑ other (describe/explain) A diversity of native trees and shrubs are encouraged in the forested area. Ginseng is encouraged by collecting and re-distributing seed from the wild plants. The riparian area is not disturbed.

Soil conservation

What soil conservation practices are used? ☐ terraces ☐ contour farming ☐ strip cropping ☑ winter cover crops ☐ undersowing/interplanting ☐ conservation tillage ☐ permanent waterways ☐ windbreaks ☐ firebreaks ☑ tree lines ☐ retention ponds ☑ riparian management ☑ maintain wildlife habitat ☐ other (specify)

What soil erosion problems do you experience (why and on which fields)? ☑ none

Describe your efforts to minimize soil erosion problems listed above.

Describe how you monitor the effectiveness of your soil conservation program. Visual observation.

How often do you conduct conservation monitoring? ☐ weekly ☐ monthly ☐ annually ☑ as needed ☑ other (specify) Always check fields after heavy rains.
Section 5 notes (continued)

Biodiversity management when livestock are involved…Predator problems. For examples of how these issues are dealt with in an application, see ATTRA’s *Organic System Plans: Field and Row Crops and Pasture and Range Systems* and *Organic System Plans: Livestock Production*. Also, see ATTRA’s *Predator Control for Sustainable and Organic Livestock Production*.

Goals and timeline for biodiversity conservation. A simple but written plan is recommended. Highlight problems and opportunities. The Wannabees have a simple plan for their farm. It is included in the Supplementary documents section.

Wild harvest. §205.207 defines the standard for harvest of organic wild crops. §205.207(b) specifically requires that harvesting or gathering be done in ways that are not environmentally destructive and which allow sustained growth of the plant being harvested.

Soil conservation practices. This includes many practices traditional in organic production, such as the use of cover crops, mulch tillage, and deep mulching with organic materials. For more information on conservation techniques and options, contact your local Natural Resources Conservation Service (NRCS) office. Their staff is trained to provide technical assistance in techniques and methods for conservation. It is their job to help private landowners plan and implement conservation measures.
SECTION 6: Crop management

NOP Rule requires a crop rotation plan that maximizes soil organic matter content; prevents weed, pest, and disease problems; and manages deficient or excess plant nutrients. Your crop rotation may include sod, cover crops, green manure crops, and catch crops. Producers must utilize sanitation measures to remove disease vectors, weed seeds, and habitat for pests. Cultural practices, including selection of plant species and varieties adapted to site-specific conditions, must be used to enhance crop health.

A. CROP ROTATION PLANS: (Use one line for each rotation used)  Note: “CC” denotes green manure “Cover Crop.”

<table>
<thead>
<tr>
<th>CROP ROTATION PLAN</th>
<th>FIELD NUMBERS WHERE PLAN IS FOLLOWED</th>
<th>ANTICIPATED CHANGES</th>
</tr>
</thead>
<tbody>
<tr>
<td>Summer squash/CC → sweet potatoes → beans/CC → tomatoes/peas/ full greens → spring cole crops/CC → okra → spring potatoes/CC → repeat cycle</td>
<td>A-1 through A-8</td>
<td>None</td>
</tr>
<tr>
<td>Spring greens/winter squash → root crops/CC → southern peas/CC → peppers &amp; eggplant → cucumbers/CC/ fall cole crops → corn/CC/ fall potatoes → repeat cycle</td>
<td>B-1 through B-8</td>
<td>None</td>
</tr>
<tr>
<td>Oats/sweetclover → sweetclover → sweet corn/CC → strawberries/strawberries/strawberries/olive seed radish → repeat cycle</td>
<td>S-1 through S-6</td>
<td>Seeking a good companion grass for the sweetclover.</td>
</tr>
</tbody>
</table>
Section 5 notes (continued)

Water use. There are two main issues with water where organic compliance is concerned: 1) The water you use must not be contaminated; and 2) Your farm operation must not contaminate either surface or groundwater. Take the opportunity to write down the steps you take to ensure that neither problem occurs.

Water testing. Do I need a water test? What do I test for? Whether you need a water test of any kind depends on the way you use water on the farm and the requirements of your certifier. When water is used to wash produce or process food crops, you should assume that a potability test will be necessary. It is probably required by regulations beyond that of the NOP. In instances like this, the certifier will be most concerned about coliform levels in the water. The Wannabees have anticipated this requirement and included a copy of their most recent water test in the Supplementary documents section.

Unless there is reason to suspect a high level of contamination from pesticides, fertilizers, sewage, manure, or industrial chemicals, a water test may not be necessary for irrigation water. If the certifier requires it, you will be advised.

Section 6 notes

Crop rotation requirement. §205.205 of the Regulation requires that crops be rotated for the purposes of maintaining or improving organic matter, controlling pests, managing nutrients, and controlling erosion. §205.2 defines crop rotation as “the practice of alternating the annual crops grown on a specific field in a planned pattern or sequence in successive years so that crops of the same species or family are not grown repeatedly without interruption on the same field…”

What about perennial crops like tree fruits, vineyards, permanent pasture, and range? §205.2 continues: “…Perennial cropping systems employ means such as alley cropping, intercropping, and hedgerows to introduce biological diversity in lieu of crop rotation.” In perennial cropping systems, therefore, biological diversity is managed spatially—each field has a mix of plants. For example, an orchard has trees and an understory cover crop. By contrast, crop rotation is a temporal means for managing diversity, meaning diversity is managed over time. A five-year rotation cycle may feature three or more crops and cover crops over that time span.

Crop rotation plans. In this part of the application, the certifier wants to see your plan for crop rotation. Therefore, it need not reflect the mix of crops or their sequence as shown on your Field history sheet, though the Wannabee’s rotation plans happen to do that.

There is no single way of presenting or writing down a crop rotation sequence when completing your application. The Wannabees use an arrow between crops in the sequence. When two crops or cover crops occupy the field in the same growing season, they separate the names with a slash (/). Finally, at the end of a planned cycle, they write “repeat cycle.”
The importance of crop rotation. When it comes to vegetable crops, rotation is key to organic control of diseases, insects, and weeds, as well as being an important part of fertility management. What constitutes an acceptable rotation, however, is not always clear to new organic growers. Because of its importance and because it is not well understood, especially by novices, additional notes on crop rotation are provided.

Long rotations. The Wannabees have two sets of fields labeled A and B that have eight-year crop rotations. They chose these long rotation cycles after reading about an example in Eliot Coleman’s popular book, *The New Organic Grower*. Figure 6-a shows how they adapted Coleman’s model—intended for the Northeast—to their mid-South climate and crops.

The eight-year rotation has several notable features of a well-planned rotation:

**Disease management.** While many vegetable crop diseases can be managed with two or three years of rotation, some—like clubroot in cole crops—require seven years. Since most diseases are shared among crops of the same family, long rotations allow planting popular relatives more than once in a rotation cycle, such as the Wannbees have done with potatoes and tomatoes, both solanaceous crops.

**Weed control.** Root crops, such as sweetpotatoes, radishes, carrots, and beets, are poor weed competitors. By contrast, summer squash, potatoes, and okra are more competitive and relatively easy to mulch or cultivate; they are sometimes called cleaning crops because they help eliminate many problem weeds in advance of a more vulnerable crop.

**Fertility management.** Several cover crop or green manure crops have been incorporated into the rotation. These provide a significant amount of nitrogen and organic matter, but fertility must be supplemented with added compost and fertilizers.
Rotations for sustainable fertility. While the Wannabees stopped using poultry litter due to soil phosphate overloading, they miss the nitrogen and the organic matter that this cheap local resource provided. The horse manure they now use is more balanced, but quantities are limited. They have added feathermeal, but it is expensive and does not provide all the benefits of manure-based compost. As a result, they have shifted to the rotation shown in Figure 6-b. This will build the soil using a biennial or perennial sod crop, in this case, sweetclover, as well as winter cover crops. As a rule of thumb, crop rotations that keep the soil in sod crops and cover crops for about half of the full cycle, or six years in this case, are probably sustainable in terms of organic matter maintenance. It is also worth noting that the oilseed radish is included as a cover crop and green manure because of its value as a soil bio-fumigant that suppresses many disease organisms that may have built up after three years in strawberries.

Shorter rotations. While long rotations are a good idea culturally, they are not required by the Regulations, challenging to design, and may not be suitable for your operation. Figure 6-c shows a rotation concept advanced by Shepherd Ogden, a well-known organic consultant. It is another sound notion of how the benefits of rotation can be pursued.

For more information on crop rotation. See ATTRA’s Organic Crop Production Overview, and section V in the Organic Crops Workbook.
B. WEDD MANAGEMENT PLAN:

What are your problem weeds? Bermudagrass, johnsongrass, horseradish

What weed control methods do you use? ✓ crop rotation ✓ field preparation ✓ prevention of weed seed set
☐ delayed seeding ☐ monitoring soil temperature ☐ soil sterilization ☐ use of fast emerging varieties
 ✓ mechanical cultivation ✓ use of hand tools ✓ hand weeding ✓ mowing ☐ livestock grazing
 ✓ flame weeding ☐ steam weeding ☐ electrical ✓ smother crops ☐ black fallow ✓ non-synthetic mulch
☐ synthetic mulch ☐ corn gluten ✓ soap-based herbicides ☐ other (specify)

Do you keep a record of how often you utilize these weed control methods, such as dates and fields when you cultivate or flame weed? ✓ Yes ☐ No

All inputs used or intended for use during the current year and used in the previous three years must be listed on your field history sheet.

USE OF RESTRICTED WEDD MANAGEMENT STRATEGIES:

If you use plastic or other synthetic mulches, is the mulch removed at the end of the growing or harvest season? Not applicable.
☐ Yes ☐ No
If no, why not?

If you use corn gluten, is the corn genetically modified? Not applicable.
☐ Yes ☐ No
If no, what verification do you have?

If you use soap-based herbicides, list all areas where used. Occasional use around the outside of greenhouses, farm buildings.

If you use newspaper or other recycled paper for mulch, do you use paper with glossy or colored inks? Not applicable.
☐ Yes ☐ No

EVALUATION:

Rate the effectiveness of your weed management program: ☐ excellent ✓ satisfactory ☐ needs improvement

What changes do you anticipate? Will need to evolve some new strategies on the blueberry acreage which is now in the first year of transition. Weed control on the A, B, & S rotations is becoming easier with time.

How do you monitor the effectiveness of your weed management program? ✓ weed counts
☐ observation of weed types ☐ comparison of crop yields ☐ records kept of observations/counts
 ✓ other (specify) Overall visual assessment of weed pressure.

How often do you conduct weed monitoring? ✓ as needed
☐ weekly ☐ monthly ☐ annually ☐ other (specify)
Section 6 notes (continued)

Weed problems. According to virtually every survey of producers, weed control is the major cultural challenge of organic crop production. The certifier does not expect you to list every weed that grows on your farm, only those that are a particular challenge to control.

Weed control methods. The Organic Regulations for weed and pest control are written so that producers will use systems-based and cultural practices first, before using herbicidal materials, even though they are allowed. In weed management this means that crop rotation, rotations with cover crops, sanitation practices, competitive crops, and timely planting, for example, would be among your first line of defense against weeds. This would be followed and supported by such traditional practices as mechanical weeding, mulching with organic materials, mowing, grazing and hand-weeding. Non-biodegradable mulches and organically acceptable weed sprays should be treated mainly as final choice or supplementary control measures. With this hierarchy of options in mind, the certifier will want to see that your weed control methods include one or more systems-based tools, as well as second and third tier choices. To better understand the weed and pest control hierarchy, see section VII in NCAT’s Organic Crops Workbook.

Keeping a record. All field operations must be recorded. There are convenient forms for this purpose in ATTRA’s Organic Market Farm Documentation Forms.

Restricted practices. Restricted practices and materials are those that have some specific limitation(s) placed on their use by the Regulations. On this application, the nature of the restriction is obvious in most cases. Plastic mulches must be removed so that they do not degrade and leave petrochemical residues in the soil. Soap-based herbicides are limited to use in ornamental crops and for weed management on non-production ground, such as roadsides and around building.

Weed control “…getting easier with time.” Recognizing the challenges of organic weed control, the Wannabee’s comment that weed management gets easier with time is worth a comment. Though it is never really easy, many organic producers report that weeds become easier to manage as time goes on. In part, this is certainly due experience and progression along the learning curve. But it is also due to the cumulative effects of a sound production system. A good rotation, for example, changes the nature and timing of tillage and mowing practices year to year. This reduces the chances that any particular weed can dominate. Also, soil fertility improvements and increased biological activity favor crop competition, work against many problem weeds, and deplete the weed bank in the soil. Tillage also becomes easier and uses less fuel.
C. PEST MANAGEMENT PLAN:

What are your problem pests?  ✓ insects (list) On vegetables & strawberries: squash vine borer, squashbug, aphids, thrips, cabbage worms, flea beetles, cucumber beetles, slugs, potato beetles, corn earworm/tomato fruitworm, tomato hornworm. On blueberries, anticipate problems with mites, cranberry & cherry fruitworm complex, cutworms.

☐ rodents  ☐ gophers  ☐ birds  ✓ other animals (specify) Deer

Do you work with a pest control advisor?  ✓ Yes  ☐ No

If yes, give name and contact information.

Casey Jordan, Ozark County Cooperative Extension Service, P.O. Box 13, Brushy Creek, AR 72701  479-586-0000

What strategies do you use to control pest damage to crops?  ☐ none used

✓ crop rotation  ✓ selection for plant species/varieties  ✓ development of habitat for natural enemies

☐ timing of planting  ☐ companion planting  ☐ frog ponds  ✓ bat houses  ✓ bird houses  ☐ hand picking

✓ monitoring  ☐ trap crops  ✓ physical barriers  ✓ physical removal  ☐ traps  ☐ lures  ☐ IPM

☐ insect repellents  ✓ animal repellents  ✓ release of predators/parasites of pest species

✓ use of approved products  ✓ use of restricted products  ☐ limited use of prohibited products

✓ other (specify) Noise makers, reflectors, scarecrow devices, solar-powered electric fencing for deer.

Do you keep a record of how often you utilize these pest control methods, such as dates when you scout or apply inputs to a specific field or crop?  ✓ Yes  ☐ No

List all pest control products used or intended for use in the current season on organic and transitional fields. All inputs used or intended for use during the current year and in the previous three years must be listed on your field history sheet.  ☐ Not applicable

<table>
<thead>
<tr>
<th>PEST PROBLEM</th>
<th>CONTROL PRODUCT</th>
<th>STATUS: APPROVED (A)</th>
<th>RESTRICTED (R)</th>
<th>PROHIBITED (P)</th>
<th>IF RESTRICTED, DESCRIBE COMPLIANCE WITH NOP RULE ANNOTATION</th>
<th>CHECK IF GMO (✓)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Slugs</td>
<td>DE. (diatomaceous earth)</td>
<td>✓</td>
<td></td>
<td></td>
<td>Used as a back-up control if cultural methods and biological controls are not adequate, and if more benign, “allowed” pesticides don’t do the job.</td>
<td></td>
</tr>
<tr>
<td>Mites</td>
<td>Sulfur</td>
<td></td>
<td>✓</td>
<td></td>
<td>Use only if pest numbers exceed threshold recommended by Coop. Extension.</td>
<td></td>
</tr>
<tr>
<td>Cabbage worms, tomato fruitworm, &amp; hornworm, fruitworms, cutworms</td>
<td>DiPel 2X (Bt)</td>
<td>✓</td>
<td></td>
<td></td>
<td>Use only if pest numbers exceed threshold recommended by Coop. Extension.</td>
<td></td>
</tr>
<tr>
<td>Colorado potato beetle, cutworms,</td>
<td>Mycotrol O (B. bassiana)</td>
<td>✓</td>
<td></td>
<td></td>
<td>Use only if pest numbers exceed threshold recommended by Coop. Extension.</td>
<td></td>
</tr>
<tr>
<td>Aphids, mites, thrips, squashbug</td>
<td>M-Pede (insecticidal soap)</td>
<td></td>
<td>✓</td>
<td></td>
<td>Use only if pest numbers exceed threshold recommended by Coop. Extension.</td>
<td></td>
</tr>
<tr>
<td>Squashbug, cucumber beetle, potato beetle</td>
<td>Pyganic (pyrethrum)</td>
<td>✓</td>
<td></td>
<td></td>
<td>Use only if pest numbers exceed threshold recommended by Coop. Extension.</td>
<td></td>
</tr>
<tr>
<td>Wetting agent</td>
<td>Therem X 70</td>
<td>✓</td>
<td></td>
<td></td>
<td>Use only if pest numbers exceed threshold recommended by Coop. Extension.</td>
<td></td>
</tr>
</tbody>
</table>

EVALUATION:

Rate the effectiveness of your pest management program?  ☐ excellent  ✓ satisfactory  ☐ needs improvement

Except for corn earworm, most vegetable pest problems are sporadic and require only a few treatments.

What changes do you anticipate?

Don’t know how difficult organic pest control will be on the blueberries in the transitional period. May need to use additional control inputs. Will advise in advance.

Anticipate arrival of Japanese beetles eventually. Not a problem as yet.
**Section 6 notes (continued)**

**Problem pests.** As with weeds, the certifier will want to know only those pests that cause significant damage and require specific action to control.

**Pest control methods.** The Organic Regulations for weed and pest control are written so that producers will use systems-based and cultural practices first, before using pesticidal materials, even though they are allowed. In insect pest management this means that crop rotation, sanitation practices, tolerant varieties, and timely planting, for example, would be among your first line of defense against insect pests. This would be followed and supported by cultural practices such as traps, natural repellents, introducing beneficial predator and parasite species, and establishing refuges for native predators and parasites. Organically acceptable insecticides should be treated mainly as final choice or supplementary control measures when other practices are insufficient. With this hierarchy of options in mind, the certifier will want to see that your pest control methods include one or more systems-based tools, as well as second and third tier choices. To better understand the pest control hierarchy, see Section VIII in NCAT’s *Organic Crops Workbook*.

**Keeping a record.** All field operations must be recorded. There are convenient forms for this purpose in ATTRA’s *Organic Market Farm Documentation Forms*.

**Pest control products.** List all the pest control products and materials you are using, plan to use, or might use in the coming season. Also list any spray tank additives such as adjuvants or surfactants. Keep in mind that this list should be consistent with the input column for the current year on your field history sheet.

You are expected to determine whether a material or product is allowed, restricted, or prohibited for use. Obviously, if you had plans to use a prohibited material, you need to reconsider. If you have already used something prohibited, it will affect the certification of field(s) where it was applied. Materials are considered restricted when the Organic Regulations place a specific limitation(s) on their use. For example, The Wannabees use M-Pede, a brand of insecticidal soap, and Pyganic, a botanical pesticide. Both insecticidal soaps and botanicals are considered restricted because they should only be used when systems-based and cultural methods are not adequate, as was explained in the pest control methods comment, above. The Wannabees indicate that a scouting threshold will be used to trigger application of these materials. They were less specific about the use of sulfur on mites, mainly because the economic threshold of scouting is less well-defined for blueberries—the crop they will probably need to treat.

For a discussion of how to determine which inputs are allowed or prohibited see Text Box 6C in NCAT’s *Organic Crops Workbook*. When in doubt, be sure to consult your certifier.
How do you monitor the effectiveness of your pest management program?  

☑ insect monitoring with traps  
☑ observation of crop health  ☐ comparison of crop yields  ☐ crop quality testing  ☐ monitoring records kept  
☐ other (specify)

How often do you conduct pest monitoring?  

☐ weekly  ☐ monthly  ☐ annually  ☑ as needed  
☐ other (specify)  
Am constantly in the field during season. Crops are watched closely during traditional periods when pest outbreaks might be expected.

D. DISEASE MANAGEMENT PLAN:

☐ No disease problems


What disease prevention strategies do you use?  

☑ crop rotation  ☑ field sanitation  ☐ plant spacing  
☑ selection of plant species/varieties  ☑ timing of planting/cultivating  ☐ vector management  ☐ soil balancing  
☐ solarization  ☐ companion planting  ☐ compost/tea use  ☑ use of approved materials  
☑ use of restricted materials  ☐ limited use of prohibited materials  ☐ other (specify)

List all disease management inputs used or intended for use on your organic and transitional fields/crops.  All inputs used or intended for use during the current year and used in the previous three years must be listed on your field history sheet.  

☐ Not applicable

<table>
<thead>
<tr>
<th>DISEASE PROBLEM</th>
<th>CONTROL PRODUCT</th>
<th>STATUS: APPROVED (A)</th>
<th>IF RESTRICTED, DESCRIBE COMPLIANCE WITH NOP RULE ANNOTATION</th>
<th>CHECK IF GMO (✓)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Powdery Mildew, downy mildew, anthracnose, early blight, late blight, gray mold</td>
<td>Bordeaux Mix</td>
<td>R</td>
<td>Monitor weather conditions; soil test for copper levels</td>
<td></td>
</tr>
<tr>
<td>Twig blight</td>
<td>Lime sulfur</td>
<td>R</td>
<td>Will use only for disease control when evidence of disease occurs.</td>
<td></td>
</tr>
<tr>
<td>Wetting agent</td>
<td>Therm X 70</td>
<td>A</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

EVALUATION:

Rate the effectiveness of your disease management program?  

☑ excellent  ☐ satisfactory  ☐ needs improvement

Disease incidence is most common with weather stress. Most problems do not re-occur every year.

What changes do you anticipate?  May need additional disease control agents on the blueberries during transition. Will advise in advance.

How do you monitor the effectiveness of your disease management program?  

☐ soil testing  
☐ microbiological testing  ☐ observation of soil  ☑ observation of crop health  ☐ comparison of crop yields  
☐ crop quality testing  ☐ monitoring records kept  ☐ other (specify)

Attach copies of your test results, if applicable.

How often do you conduct disease monitoring?  

☐ weekly  ☐ monthly  ☐ annually  ☑ as needed  
☐ other (specify)  
We are constantly in the field during season. Crops are watched closely during traditional periods when disease outbreaks might be expected.
Section 6 notes (continued)

**Problem diseases.** As with weeds and other pests, the certifier will want to know only those diseases that cause significant damage and require specific action to control.

**Disease control methods.** As with weed and pest control, the Organic Regulations for disease control are written so that producers will use systems-based and cultural practices first, before using pesticidal materials, even though they are allowed. For disease management, for example, this means that crop rotation, sanitation practices, and resistant varieties would be your first line of defense. This would be followed and supported by cultural practices such as vector control and biosecurity measures. Organically acceptable fungicides, especially allowed synthetics, should be treated mainly as final choice or supplementary control measures. With this hierarchy of options in mind, the certifier will want to see that your disease control methods include one or more systems-based tools, as well as second and third tier choices. To better understand the disease control hierarchy, see section VIII in NCAT’s *Organic Crops Workbook.*

**Keeping a record.** All field operations must be recorded. There are convenient forms for this purpose in ATTRA’s *Organic Market Farm Documentation Forms.*

**Disease control products.** List all the disease control products and materials you are using, plan to use, or might use in the coming season. Be certain to also list spray tank additives such as adjuvants or surfactants. Keep in mind that this list should be consistent with the input column for the current year on your field history sheet.

You are expected to determine whether a material or product is allowed, restricted, or prohibited for use. Obviously, if you had plans to use a prohibited material, you need to reconsider. If you have already used something prohibited, it will affect the certification of field(s) where it was applied. Materials are considered restricted when the Organic Regulations place a specific limitation(s) on their use. For example, the Wannabees use Bordeaux mix, which is a blend of copper sulfate and hydrated lime, both of which are allowed synthetics. In order to use synthetic copper materials, they must show that copper is not accumulating to toxic levels in their soil [§205.601(i)(2)]. This is the reason that soil tests are done for copper. See the soil test report in the Supplemental documents section for more information. Hydrated lime is also restricted in that it may only be used for disease control [§205.601(i)(3)]. It may not be applied directly to the soil as an amendment, manure additive, or compost feedstock. Certainly some of the spray will reach the soil, but this application is considered incidental and indirect. For a discussion of how to determine which inputs are allowed or prohibited see Text Box 6C in ATTRA’s *Organic Crops Workbook.* When in doubt, be sure to consult your certifier.
**SECTION 7: Maintenance of organic integrity**

**NOP Rules 205.201(a)(5) and 205.202(c)**

**A. ADJOINING LAND USE:**

NOP RULE requires that organic production areas have distinct boundaries and buffer zones to prevent the unintended application of a prohibited substance or contact with a prohibited substance that is applied to adjoining land not under organic management. Adjoining land includes crop land, pastures, residential property, fallow land, etc. Buffer areas may change annually, depending on contamination potential from adjoining land uses. The NOP Rule requires that the buffer must be sufficient in size or other features (windbreaks, diversion ditches) to prevent the unintended contact by prohibited substances applied to adjacent land areas. Crops within the required buffer must be left unharvested or harvested, stored, and disposed of as nonorganic crop, with records kept of crop disposition. Indicate buffer zones and show all adjoining land uses on your field maps.

List specific buffer areas you maintain. (Show all adjoining land uses on your field maps.)

<table>
<thead>
<tr>
<th>LOCATION OR FIELD NUMBER</th>
<th>TYPE OF BUFFER (CROP LAND, TREELINE, HEDGEROW, WILDLIFE PLANTING, GRASS STRIP)</th>
<th>WIDTH OF BUFFER</th>
<th>ADJOINING LAND USE</th>
<th>IF CROP IS HARVESTED FROM BUFFER, DESCRIBE USE (SALE, NON-ORGANIC LIVESTOCK FEED, SEED, ETC.)</th>
</tr>
</thead>
<tbody>
<tr>
<td>N, NW, &amp; SE sides of F</td>
<td>Un-harvested zone</td>
<td>25 ft.</td>
<td>Conventional crop production on NW &amp; N boundaries. Conventional greenhouse production on the SE.</td>
<td>No harvest</td>
</tr>
<tr>
<td>SW side of F</td>
<td>River and riparian area</td>
<td>Min. 35 ft.</td>
<td>Waterway</td>
<td>No harvest</td>
</tr>
<tr>
<td>S sides of F, B-1 through B-8</td>
<td>None</td>
<td>Not applicable</td>
<td>Production with no prohibited chemical use.</td>
<td>Not applicable</td>
</tr>
</tbody>
</table>

If crops are harvested from the buffer zones with equipment used for harvesting organic crops, what safeguards do you use to protect organic crops from contact with buffer crops during harvest? Not applicable

What additional safeguards do you use to prevent accidental contamination?

- Written notification to: ✓ highway departments ☐ electric companies ☐ aerial spray companies/airports
- ✓ adjoining landowners ☐ drainage commissions ☐ farm service office ☐ other (specify)

Have you posted “No Spray” signs along roadsides that adjoin organic fields? ✓ Yes ☐ No

Do any fields or portions of fields flood frequently? (more than once every ten years) ✓ Yes ☐ No

If yes, list field numbers  Portions of F flood. In most years, flooding does not exceed the boundary of the riparian zone/buffer.
Section 7 notes

**Organic integrity in the field.** According to the Regulations, organic crops must be protected against contamination from spray drift and other prohibited materials [§205.202 (c)]. Precisely how you intend to accomplish this must be made clear in your application and organic system plan and be approved by your certifier.

**Buffers.** There are several ways you can protect a field from contamination. Buffers are probably the most common. Traditionally, certifiers have accepted a buffer zone of 25 feet in width, but such details are not specified in the Regulations, only that contamination be prevented. Therefore, a 25-foot buffer might be perfectly adequate for crops adjacent to fields where chemicals are applied using ground rigs, but inadequate where aerial application is used.

Buffer zones are often used as lanes for moving farm equipment, wildlife areas, beneficial insect habitats, or windbreaks. They can also be planted to harvestable crops, but these cannot be sold or used as organic. Notice that the Wannabees have a diversity of buffers, none of which happen to be harvestable crops. For an example of how buffer crop harvest can be addressed, see ATTRA’s *Organic System Plans: Field and Row Crops and Pasture and Range Systems.*

A buffer is not necessary when the adjoining land is not a potential contamination source, as would be the case if your neighbor were also an organic grower. Of course, you will need to provide some evidence that this is the case. The Wannabees include a letter from their neighbor to the south (see supplemental documents), who runs a natural beef operation and does not use synthetic sprays or fertilizers.

**Written notification.** Another means for preventing contamination and ensuring integrity for organic crops is to notify road crews and utilities of your organic certification. You might even arrange to manage the brush and weeds yourself. Though the Wannabees do not go quite this far, they have provided letters of notification to the road crews and to their conventional neighbors. These are included in the supplementary documents section. Draft copies of notification letters can be found in ATTRA’s *Forms, Documents, and Sample Letters for Organic Producers.*

**“No Spray” signs.** Certifiers like to see producers use these signs, especially along roadsides, utility rights-of-way, and on fields abutting conventional production, where a lot of custom spraying is done. For a list of vendors, ask for ATTRA’s *Sources of “Spraying Prohibited” Signs for Organic Farms.*

**Flooding.** If a field is frequently flooded with water bearing high loads of conventional fertilizers, pesticides, or other prohibited materials, you might be denied certification for the affected land. However, you must be given the opportunity to demonstrate that no significant contamination has actually occurred. The Wannabees have experienced flooding only within the forested wild-harvest field. In most years it has been limited to the area designated as the riparian zone, which they treat as a buffer. This has been acceptable to their previous certifiers and is likely to be acceptable to Razorback Organic Certifiers.
How do you monitor for crop contamination?  ✔ visual observation  □ residue analysis  □ GMO testing  □ photographs  □ wind direction/speed data  □ other (specify)

How often do you conduct crop contamination monitoring?  □ weekly  □ monthly  □ annually  ✔ as needed  □ other (specify) I check the boundaries of fields as soon as I know the neighbors or road crews have been spraying.

Do you grow the same crops organically, as well as in transition, and/or conventionally?  □ Yes  ✔ No

This is called ‘parallel production’. If yes, list specific crop varieties in the next table for both organic and transitional/conventional crops.

If you grow any conventional or transitional crops, please fill out the following tables.  □ Not applicable

<table>
<thead>
<tr>
<th>SPECIFIC CROPS/ VARIETIES</th>
<th>FIELD NUMBERS</th>
<th>TRANSITIONAL (T) OR CONVENTIONAL (C)</th>
<th>CHECK IF GMO (Y)</th>
<th>TOTAL ACREAGE</th>
<th>PLANNED USE OF CROP (SALE, SEED, NONORGANIC LIVESTOCK FEED, ETC.)</th>
<th>SAME AS ORGANIC CROP? Y OR N</th>
</tr>
</thead>
<tbody>
<tr>
<td>Blueberries</td>
<td>Q1</td>
<td>T</td>
<td>☑</td>
<td>3 a</td>
<td>Sale</td>
<td>N</td>
</tr>
</tbody>
</table>

Prohibited soil amendments used on conventional crops:

<table>
<thead>
<tr>
<th>PRODUCT NAME</th>
<th>WHO APPLIES? SELF (S) OR CUSTOM (C)</th>
<th>FIELD NUMBERS WHERE APPLIED</th>
<th>WHERE STORED? (ON-FARM OR OFF-FARM; WHERE ON FARM?)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Not applicable.</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Prohibited herbicides/pesticides used on conventional crops:

<table>
<thead>
<tr>
<th>PRODUCT NAME</th>
<th>WHO APPLIES? SELF (S) OR CUSTOM (C)</th>
<th>FIELD NUMBERS WHERE APPLIED</th>
<th>WHERE STORED? (ON-FARM OR OFF-FARM; WHERE ON FARM?)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Not applicable.</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
**Section 7 notes** (continued)

**Monitoring for contamination.** The kind and frequency of monitoring should depend on the threats to integrity and how often they occur. The Wannabees have some threats from drifting chemicals, mostly on the north and east boundaries. Because of the crops they produce and the part of the country they live in, genetic drift from genetically engineered crops is not an issue as yet. For an example of how this issue might be addressed, see ATTRA’s *Organic System Plans: Field and Row Crops and Pasture and Range Systems*.


**Recording conventional crops and inputs.** Entries in this section should be consistent with those shown on the field history sheet for the current year, as should the field numbers showing where they are applied. You do NOT need to write down your conventional greenhouse inputs if you have already listed them in Section 4 or wherever your application addresses greenhouse production.

The Wannabees do not have any conventional crops. The blueberries are transitional and, therefore, will receive only allowed and transitional inputs.
B. EQUIPMENT:

To prevent commingling and contamination, all equipment used in organic crop production must be free of nonorganic crops and prohibited materials. Equipment used for both organic and nonorganic farming must be cleaned and flushed prior to use on organic fields or crops. Keep records of equipment clean and flush activities.

List equipment used for planting, tillage, spraying, and harvesting.

Note: “Conventional” use below refers to operations on transitional blueberry field. □ No other conventional use.

<table>
<thead>
<tr>
<th>EQUIPMENT NAME</th>
<th>OWNED (O), RENTED (R), OR CUSTOM (C)</th>
<th>CHECK IF USED ON BOTH ORGANIC AND CONVENTIONAL (√)</th>
<th>HOW IS EQUIPMENT CLEANED BEFORE USE ON ORGANIC FIELDS?</th>
</tr>
</thead>
<tbody>
<tr>
<td>BCS 948 walking tractor</td>
<td>O</td>
<td>√</td>
<td>vegetation &amp; dirt clods removed</td>
</tr>
<tr>
<td>BCS rotary plow</td>
<td>O</td>
<td></td>
<td></td>
</tr>
<tr>
<td>BCS tiller w/middlebuster</td>
<td>O</td>
<td></td>
<td></td>
</tr>
<tr>
<td>BCS brush mower</td>
<td>O</td>
<td>√</td>
<td>vegetation &amp; dirt clods removed</td>
</tr>
<tr>
<td>Craftsman lawn tractor</td>
<td>O</td>
<td>√</td>
<td>vegetation &amp; dirt clods removed</td>
</tr>
<tr>
<td>Gravely walking tractor</td>
<td>O</td>
<td>√</td>
<td>vegetation &amp; dirt clods removed</td>
</tr>
<tr>
<td>Gravely cultivator</td>
<td>O</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Gravely brush mower</td>
<td>O</td>
<td>√</td>
<td>vegetation &amp; dirt clods removed</td>
</tr>
<tr>
<td>Gravely tiller</td>
<td>O</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Small manure/compost spreader</td>
<td>O</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Small dry material spreader</td>
<td>O</td>
<td>√</td>
<td>Only hauls allowed amendments and fertilizers</td>
</tr>
<tr>
<td>Small trailer sprayer</td>
<td>O</td>
<td>√</td>
<td>Only applies allowed materials</td>
</tr>
<tr>
<td>Backpack sprayer</td>
<td>O</td>
<td>√</td>
<td>Only applies allowed materials</td>
</tr>
<tr>
<td>Earthway seeder</td>
<td>O</td>
<td></td>
<td></td>
</tr>
<tr>
<td>2 wheel hoes</td>
<td>O</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Assorted hoes, etc.</td>
<td>O</td>
<td>√</td>
<td>vegetation &amp; dirt clods removed</td>
</tr>
<tr>
<td>Small trailer</td>
<td>O</td>
<td>√</td>
<td>vegetation &amp; dirt clods removed</td>
</tr>
<tr>
<td>Ford Powermaster tractor</td>
<td>R</td>
<td>√</td>
<td>vegetation &amp; dirt clods removed</td>
</tr>
<tr>
<td>Rotavator</td>
<td>R</td>
<td>√</td>
<td>vegetation &amp; dirt clods removed</td>
</tr>
<tr>
<td>Transplanter (strawberries)</td>
<td>R</td>
<td>√</td>
<td>vegetation &amp; dirt clods removed; fertilizer tank and lines thoroughly flushed</td>
</tr>
<tr>
<td>Ford pick-up truck</td>
<td>O</td>
<td>√</td>
<td>vegetation &amp; dirt clods removed</td>
</tr>
</tbody>
</table>

Is your equipment maintained so that fuel, oil and hydraulic fluid do not leak?  □ Yes □ No □ Not applicable

If you use a sprayer:

What type? Did you purchase it new or used?  □ new □ used

Have two sprayers, both purchased new. Trailer sprayer has 40-gal tank and a gas driven pump both for ground and high pressure spraying in the blueberries. Back-pack sprayer also used. Both sprayers are dedicated to organic use only.

Other equipment:

Could any equipment you use have been contaminated by previous uses?  □ Yes □ No

If yes, describe: Only the rented transplanter presents a hazard since the transplant solution tank routinely carries conventional fertilizers. Strict protocols are used to clean the tank and hoses prior to organic use. Log is maintained.
**Section 7 notes (continued)**

**Equipment.** Be certain to list all equipment you use in organic production and note if it is also used on conventional or transitional fields. For dual-use equipment, indicate how you clean it prior to organic use. For complex planting, field application, and harvesting equipment, it is expected that you will be able to provide a clear set of written protocols and a clean out log for the inspector to see during the annual visit.

Don’t neglect to mention custom or rented equipment. Most of these will be dual use. Be prepared to provide the same documentation of protocols and clean-out logs as you do for owned equipment. You can find forms to assist you in ATTRA’s *Organic Market Farm Documentation Forms*.

**Engine fluids.** Oil, gasoline, diesel fuel, and engine coolants are all considered prohibited substances that should not contact soils or crops. During annual inspection, the inspector will look at all your tractors and other engines to ensure that they are not leaking.

**Sprayers.** Most certifiers will not allow continued dual use of spray equipment. Once a sprayer has been thoroughly cleaned for organic use, it should be dedicated to organic production thereafter. Be certain to document the date and procedures used when converting such equipment to organic use.

**Recommended reading.** A good overall guide to read in advance of the annual inspection is ATTRA’s *Preparing for an Organic Inspection*. For more information regarding farm equipment and organic integrity, see section XX in NCAT’s *Organic Crops Workbook*.
C. HARVEST:
NOP Rule 205.272(b)(1) and (2) requires that containers, bins, and packaging materials must not contain synthetic fungicides, preservatives, or fumigants. All reusable containers must be thoroughly cleaned and pose no risk of contamination prior to use.

How are your organic crops harvested?  □ mechanical  ✔ by hand

Are any organic crops custom harvested?  □ Yes  ✔ No
If yes, provide name and address of custom harvester.

Describe steps taken to protect organic crops from commingling and contamination during harvest.
Because we do not have parallel production, there is no hazard of commingling. We use only clean, uncontaminated containers and tools for harvesting.

What containers are used for harvesting?  □ gravity wagons/boxes  □ truck boxes  ✔ cardboard/waxed boxes
   ✔ wooden totes  ✔ plastic containers  □ other (specify)

Are containers new or used?  ✔ new  ✔ used
If used, what did they contain prior to organic use?  Used containers have only had prior harvest and storage use on this farm, on organic and transitional crops.

Are the containers used for organic crops only?  □ Yes  ✔ No
Some of the harvest containers are also going to be used to harvest the transitional blueberry crop.

Describe potential contamination or commingling problems you have with harvest of organic crops.  ✔ none

D. POSTHARVEST HANDLING:
Not applicable
NOP Rule 205.201(a)(5) requires that postharvest handling procedures do not contaminate organic products with nonorganic crops or prohibited materials. For on-farm processing, you may need to complete an organic Handling Plan Questionnaire.

Describe your postharvest handling procedures and equipment.
Washing greens, trimming stems and outer leaves, brushing dirt from tubers and roots, sorting and culling.

Is the processing area and equipment used for both organic and nonorganic products?  ✔ Yes  □ No
If yes, describe steps taken to prevent commingling and contamination. The only nonorganic crop that we’ll deal with in this post-harvest area will be transitional blueberries. The blueberries are not in parallel production so there is no hazard of commingling. Since the blueberries are in transition, no prohibited materials are involved to cause contamination.

Does packaging present any contamination problems for your organic products?  □ Yes  ✔ No
If yes, what are they?

Check types of packaging material used:  □ bulk  ✔ paper  ✔ cardboard  ✔ wood  □ glass  □ metal
   □ foil  ✔ plastic  □ waxed paper  □ aseptic  □ natural fiber  □ synthetic fiber  □ other (specify)

In what form are finished products shipped?  □ dry bulk  □ liquid bulk  □ tote bags  □ tote boxes  □ paper bags  □ foil bags  □ metal drums  □ mesh bags  □ cardboard drums  □ cardboard cases  □ plastic crates  □ other (specify)  Not applicable. All products are direct marketed.
Section 7 notes (continued)

Commingling. Commingling refers to contact between organically and nonorganically produced crops that risks conventional product being sold or represented as organic. Commingling is a big concern on split operations, especially when the same crop is produced both organically and conventionally as in parallel production. This is not of great concern on an operation like the Wannabee’s, either during harvest or postharvest operations. If the Wannabees also used their washing and sorting facilities for conventional fruits and vegetables, the certifier would expect them to reference protocols and other tools they use to prevent commingling. They would not need to detail the protocols in their application, but would be expected to demonstrate and explain them to the inspector during annual inspection.

For an example of parallel production and how an organic producer addresses it in a system plan, see ATTRA’s Organic System Plans: Field and Row Crops and Pasture and Range Systems.

Contamination. Contamination refers to the contact of an organic product with a prohibited substance. At harvest, one major concern is field totes and boxes. Certifiers want to know that the containers you use are NOT impregnated with fungicides or insecticides. If they were used for nonorganic harvest prior to this time, were they adequately cleaned?

Contamination concerns continue at postharvest. Any washing agents that contact food or are used on food-contact surfaces must be allowed materials. Prohibited materials must be stored away from the area or in such a way that accidental contamination of organic food cannot occur. Any containers used during postharvest handling may not be impregnated with fungicides or insecticides.

Post-harvest handling and on-farm processing. As discussed earlier in the notes on Section 1, there can be a fine line between postharvest handling and on-farm processing. For example, washing and sorting produce before taking it to market, as the Wannabees do, is treated as postharvest handling. Were they to pack and seal the same produce into labeled bags, it would likely be considered on-farm processing. In that case, an additional system plan for handling would be required. If your postharvest activities exceed the most basic washing, sorting, and cooling steps, you should talk to your certifier.

For more information. For maintaining organic integrity at harvest, see section XVII in NCAT’s Organic Crops Workbook; for similar guidance during postharvest handling and on-farm processing see section XIX. For technical information see ATTRA’s Postharvest Handling of Fruits and Vegetables and the University of California Cooperative Extension publication 7254, Postharvest Handling for Organic Crops.
E. CROP STORAGE:

Operators must keep organic and nonorganic crops in separate storage areas and prevent commingling and contamination. Storage records must be maintained.

Describe your storage locations.

<table>
<thead>
<tr>
<th>STORAGE ID #</th>
<th>TYPE OF CROPS STORED</th>
<th>TYPE OF STORAGE</th>
<th>CAPACITY/SIZE</th>
<th>ORGANIC (O), TRANSITIONAL (T), BUFFER (B), CONVENTIONAL (C)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cooler</td>
<td>Highly perishable vegetables &amp; fruits</td>
<td>Walk-in cooler</td>
<td>200 sq. ft.</td>
<td>O, T</td>
</tr>
<tr>
<td>Cellar</td>
<td>Root crops, squash</td>
<td>Root cellar</td>
<td>110 sq. ft.</td>
<td>O</td>
</tr>
</tbody>
</table>

Do you use the same storage areas for organic, transitional, buffer, and/or conventional crops? ☑ Yes ☐ No

If yes, how do you segregate organic crops from nonorganic crops? The only nonorganic crop in storage is transitional blueberries which are easily distinguishable from organic vegetables and strawberries. Blueberries are never stored above organic produce.

How do you clean storage units prior to storage of organic crops? Sweep it out.

How do you prevent/control insect pests in crop storage areas? ☑ No insect problems

How do you control rodents in crop storage areas? ☐ No rodent problems

Mechanical traps. Keep cats on farm.

What stored crop inputs have you used in the last three years? ☑ none

☒ synthetic fumigants ☒ rodenticides ☒ sprouting inhibitors ☒ ripeners ☒ growth regulators
☒ preservatives ☒ oils ☒ coloring agents ☒ waxes ☒ other (specify)

Are any stored crop inputs used or planned for use on organic crops? ☐ Yes ☑ No

If yes, specify input and retain labels.

F. TRANSPORTATION:

☑ Not applicable

Who is responsible for arranging transportation of organic products? ☑ self ☐ buyer ☐ other (specify)

Describe how organic products are transported. Use owned van truck and pick-up truck to haul produce to farmers markets, restaurants and other buyers.

What potential contamination or commingling problems do you have with the transport of organic crops? ☑ none

What steps are taken to protect the integrity of organic products during transport?

☒ dedicated organic only ☐ inspecting transport units prior to loading ☐ cleaning transport units prior to loading
☒ use of clean truck affidavits ☐ letter/contract with transport company stating organic requirements
☒ other (specify) Will only be hauling our own organic and transitional produce.
Section 7 notes (continued)

Details for the farm map. Farm crop storage areas should be indicated on your farm map. The certifier will want to know where storage areas are located relative to possible sources of contamination and so that the inspector can check them during annual inspection. If the scale of your map does not allow for adequate detail, draw an additional facility map and include it in your application. For an example of a facility map see ATTRA’s Organic System Plans: Field and Row Crops and Pasture and Range Systems.

Dual-use storage. Ideally, organic storage is dedicated space, but this is not always possible, especially on split operations. In such cases certifiers are most concerned about commingling organic and conventional produce. Your application should indicate that you are taking basic steps to prevent this, such as using shelf labeling and color-coded tags and containers; always storing organic product on upper shelves; and more. The Wannabees are making dual use of their cold storage unit when they use it to hold harvested blueberries from their transitional field. Because there are no organic blueberries being stored, and because blueberries can easily be distinguished from their other crops, they have no serious commingling hazards. Still, the certifier may want to know that record is being made of cooler storage and cleanouts. For some blank forms that can be adapted to this purpose, see ATTRA’s Organic Market Farm Documentation Forms.

Stored crop inputs. If you think you might use some storage inputs in the upcoming season, be certain to list them here. Like field inputs, these must be either non-synthetic (natural) materials or synthetics that are on §205.601 of the National List. See section XVIII of NCAT’s Organic Crops Workbook for more details on storage issues, and section XXII on buildings and facilities.

Integrity in transport. Whenever you are responsible for the transport of your product, you continue to be responsible for ensuring its organic integrity. This entails making sure that your truck, or any rented or contract vehicle, is clean and appropriate for the purpose at hand. Except for the produce sold directly off of their farm, the Wannabees haul all their own produce to the farmers’ markets, restaurants, and other customers they serve. They are responsible for ensuring that the van and the pick-up truck do not present any contamination hazards.

For more information on integrity in transport, see section XXI of NCAT’s Organic Crops Workbook.
SECTION 8: Recordkeeping System

NOP Rule requires that records disclose all activities and transactions of the operation, be maintained for five years, and demonstrate compliance with the NOP Rule. Organic products must be tracked back to the field or location where they were produced and harvested. All records must be accessible to the inspector.

A. RECORDS: Please have these records available for the inspector.

**Which of the following records do you keep for organic production?**

- ✔ field maps
- ✔ field activity log(s)
- ✔ field history sheets (previous three years)
- ✔ documentation of previous land use for rented and/or newly purchased land
- ✔ input records for soil amendments, seeds, manure, foliar sprays, and pest control products (keep all labels)
- ✔ documentation of attempts to source organic seeds and/or planting stock
- ✔ documentation of organic seedlings
- ✔ residue analyses of inputs (such as manure sourced off-farm)
- ✔ compost production records
- ✔ monitoring records (soil tests, tissue tests, water tests, quality tests, observations)
- ✔ equipment cleaning records
- ✔ harvest records that show field numbers, date of harvest, and harvest amounts (including custom harvest records)
- ✔ label records
- ✔ storage records that show storage location, storage identification, field numbers, amounts stored, and cleaning activities
- ✔ clean transport records
- ✔ sales records (purchase order, contract, invoice, cash receipts, cash receipt journal, sales journal, and more)
- ✔ shipping records (scale ticket, dump station ticket, bill of lading)
- ✔ transaction certificates
- ✔ audit control summary
- ✔ complaint log
- ✔ other (please specify)

**How long do you keep your records?**

I have detailed records going back to 1993.

**Which of the following records do you keep for conventional production?**

- ✔ Not applicable

- ✔ field maps
- ✔ field history sheets
- ✔ input records
- ✔ harvest records
- ✔ other (specify)

- ✔ labor records
- ✔ storage records
- ✔ sales records
- ✔ shipping records
Section 8 notes

**Record keeping.** It should be clear that you will need to document everything you claim you are doing to comply with the Regulations. You have laid this out in your application, which is also your organic system plan. The task may seem daunting. But good farmers already keep most of those records as a tool for assessing their farming system and making decisions. If you already have a good system in place, be sure to use it. Take a look at ATTRA’s *Organic Field Crops Documentation Forms* for further ideas.

**Audit trail.** Perhaps the most important indicator that your recordkeeping system is adequate is whether it provides a clear audit trail for organic products from field to final sale or use. In other words, if the purchaser or a regulator were to inquire about a particular box or case of produce, you would have the documentation available to show when and from which field(s) it was harvested, what variety or varieties were planted, and how the produce was grown.
B. MARKETING:

Type of marketing:

- [x] farmers’ market
- [x] direct to retail
- [x] CSA/subscription service
- [ ] wholesale
- [x] on-farm retail
- [ ] bulk commodities to processor
- [ ] contract to buyer
- [ ] other (specify)

Do you use or plan to use the USDA organic seal on product labels or market information?  [ ] Yes  [x] No

Do you use or plan to use the seal of the certifying agent on product labels or market information?  [ ] Yes  [x] No

Attach copies of all organic product labels.

SECTION 9: Affirmation

I affirm that all statements made in this application are true and correct. No prohibited products have been applied to any of my organically managed fields during the three-year period prior to projected harvest. I understand that the operation may be subject to unannounced inspection and/or sampling for residues at any time as deemed appropriate to ensure compliance with the Organic Foods Production Act of 1990 and National Organic Program Rules and Regulations. I understand that acceptance of this questionnaire in no way implies granting of certification by the certifying agent. I agree to provide further information as required by the certifying agent.

Signature of Operator ___________________________ Date __2/28/06__

I have attached the following documents:

- [x] Maps of all parcels/fields (showing adjoining land use and field identification)
- [x] Field history sheets
- [ ] Documentation for fields owned or rented for less than three years, if applicable
- [x] Water test, if applicable
- [x] Soil and/or plant tissue tests, if applicable
- [ ] Residue analyses, if applicable
- [ ] Input product labels, if applicable
- [ ] Organic product labels, if applicable

- [x] I have made copies of this questionnaire and other supporting documents for my own records.

Submit completed form, fees, and supporting documents to:

RAZORBACK ORGANIC CERTIFIERS
P.O. Box 456
Twin Bridges, AR 72500
Section 8 notes (continued)

**Regarding labels.** Certifiers like to see mock-ups of labels in advance, even if they are hand-drawn. It is wise to include them with your application as opposed to waiting for the inspector.

**Use of the USDA and certifier seals.** Use of either USDA or certifier seals is optional. However, it is important for the certifier to know whether you choose to use them on your labels. There are quite a few specific requirements regarding labeling (§§205.300–205.311) that your certifier will want to review and make certain you are in compliance with.

Section 9 notes

**Make copies.** Do NOT forget to make copies of your complete application, including all attachments. You are required to keep a copy of the document and there is always the risk that the original document might get lost along the way. You can save yourself a lot of time and frustration should a loss occur.

**Special delivery?** Ask your certifier whether you should send your application or other documents in a manner that requires a signature for delivery. Some may prefer the security and documentation this provides.

**Supplementary documents**

The last part of this sample application features a selection of supplementary documents similar to those that a certifier might expect or require. Templates for some of the letters shown can be found in the ATTRA publication *Forms, Documents, and Sample Letters for Organic Producers*.

**Final note**

Remember that your completed application constitutes your organic system plan and functions like a contract. If you need to modify, update, amend, or otherwise deviate from this plan, be sure to consult your certifier. Do so in advance if at all possible.
SUPPLEMENTARY DOCUMENTS

Notification letters
Adjoining land-use letter
Land use history verification
Biodiversity conservation plan
Soil test audit
Water test
Feb. 10, 2006

Len St. Jude
Town of Osage Road Maintenance Department
PO Box 17
Oak Tree, AR 72700

Dear Mr. St. Jude,

I am writing again, as I have in the past, to remind you and the other township employees that Wannabee’s Organic Farm has organically managed fields on the west side of Shady Hollow Road, three-quarters of a mile north of the junction with Highway 13. I know that the town continues to manage most roadside vegetation with mowers. Should this practice change, I ask that you please advise us.

Sincerely,

Andy Wannabee

Andy Wannabee
Wannabee’s Organic Farm
123 Shady Hollow Road
Oak Tree, AR 72700
Feb. 10, 2006

Bob Quincy
Thrill On A Hill Blueberry Farm
137 Shady Hollow Road
Oak Tree, AR 72700

Dear Bob,

I am writing to remind you and my other neighbors that the Wannabee farm is an organic operation. To maintain my certification, I must make every effort to reduce chemical drift onto my crops. I would greatly appreciate your attention to wind direction when spraying or broadcasting chemicals on fields adjacent to my farm. If there is anything I can do in return, please don’t hesitate to ask.

Your grateful neighbor,

Andy Wannabee

Andy Wannabee
Wannabee’s Organic Farm
123 Shady Hollow Road
Oak Tree, AR 72700
Feb. 10, 2006

Larry Simon
Simon & Simon Ranch
1222 Rocky Road
Oak Tree, AR 72700

Dear Larry,

I am writing to remind you and my other neighbors that the Wannabee farm is an organic operation. To maintain my certification, I must make every effort to reduce chemical drift onto my crops. I would greatly appreciate your attention to wind direction when spraying or broadcasting chemicals on fields adjacent to my farm. If there is anything I can do in return, please don’t hesitate to ask.

Your grateful neighbor,

Andy Wannabee

Andy Wannabee
Wannabee’s Organic Farm
123 Shady Hollow Road
Oak Tree, AR 72700
To Whom It May Concern:

I am writing to confirm that all of my farm acreage, adjacent to Wannabee’s Organic Farm in Osage Township, Ozark County is under my direct management. This land is managed without the use of synthetic herbicides and other pesticides. Furthermore, no synthetic fertilizers are used, only lime and poultry litter.

Sincerely,

Lisa Quarles
Lisa Quarles
(479) 555-1000
Land use history verification

Organic Producer Name: Andy & Suzi WannabeesCrop Production Year: 2006

I, Robert Quincy, declare that the parcel(s) of land described below were farmed by me or were under my control during the crop years of 2003 to 2005. I also declare that during this time, to the best of my knowledge, there were no herbicides, pesticides, fungicides, fungicide treated seed, genetically engineered seed, synthetic fertilizers, or other prohibited materials applied to this land. RQ

Description of land parcel(s) by field #, section #, township, and county (or other regulatory description)

NE ¼ of the NE ¼ of the NW ¼ of NW ¼ of Section 9, Osage Township, Ozark County

Number of acres in parcel(s): 3 acres

If any materials were applied to any of these fields, describe what was applied, the specific date of application, and field # or parcel. (last application dates shown)

<table>
<thead>
<tr>
<th>Field # or Parcel</th>
<th>Material Applied</th>
<th>Date</th>
</tr>
</thead>
<tbody>
<tr>
<td>Q</td>
<td>ammonium sulfate</td>
<td>7/5/05</td>
</tr>
<tr>
<td>Q</td>
<td>potassium chloride</td>
<td>3/10/06</td>
</tr>
<tr>
<td>Q</td>
<td>lime sulfur</td>
<td>3/12/06</td>
</tr>
<tr>
<td>Q</td>
<td>diuron</td>
<td>3/15/06</td>
</tr>
<tr>
<td>Q</td>
<td>paraquat</td>
<td>8/15/06</td>
</tr>
<tr>
<td>Q</td>
<td>glyphosate</td>
<td>7/20/06</td>
</tr>
</tbody>
</table>

I submit that the above is true and accurate on this date of November 5, 2005

Name (printed): Robert Quincy
Signature: Robert QuincyDate November 5, 2005
Biodiversity conservation plan

Wannabee’s Organic Farm

Goal: Enhance biodiversity of the farm with an eye to protecting wildlife, encouraging native plants, and optimizing natural pest control.

2006 objectives:

1) Identify invasive plant species and map farm locations where these appear. Develop long-term management plan that includes steps to re-establish native vegetation.

2) Re-introduce at least two native flowering plant species into beneficial insect refuges.

3) Fully develop the new buffers on the north and east sides of Q to include only native plant species. Monitor progress and remove weeds as needed.

4) Build at least two bat houses for installation in field Q. Monitor for occupancy and report to Arkansas Game and Fish Commission.

5) Make contact with and join “Friends of the Rolling River.”

6) Meet as group at the end of 2006 to set 2007 and 2008 objectives.

2007 objectives:

1) Implement invasive plant species management plan developed in 2006.

2) Objectives as set forth in the “end-of-2006” meeting.

Agreed to on this date of November 30, 2005:

Andy Wannabee   suzi Wannabee   Eric Wannabee   Eugene Wannabee
Easter Wannabee  Eddie Wannabee
Eustace Wannabee Errol Wannabee   Ethyl Wannabee
<table>
<thead>
<tr>
<th>Sample ID</th>
<th>A Rotation</th>
<th>B Rotation</th>
<th>C Rotation</th>
<th>D Rotation</th>
</tr>
</thead>
<tbody>
<tr>
<td>Organic Matter</td>
<td>4.5%</td>
<td>4.6%</td>
<td>4.5%</td>
<td>4.4%</td>
</tr>
<tr>
<td>Soil Ph</td>
<td>6.5</td>
<td>6.6</td>
<td>6.8</td>
<td>6.4</td>
</tr>
<tr>
<td>Buffer Ph</td>
<td>5.3</td>
<td>6.0</td>
<td>6.3</td>
<td>5.8</td>
</tr>
<tr>
<td>Potassium</td>
<td>180 lbs</td>
<td>176 lbs</td>
<td>120 lbs</td>
<td>25 lbs</td>
</tr>
<tr>
<td>Bray-1 Phosphorus</td>
<td>180 lbs</td>
<td>176 lbs</td>
<td>160 lbs</td>
<td>160 lbs</td>
</tr>
<tr>
<td>Magnesium</td>
<td>210 lbs</td>
<td>205 lbs</td>
<td>190 lbs</td>
<td>180 lbs</td>
</tr>
<tr>
<td>Calcium</td>
<td>190 lbs</td>
<td>180 lbs</td>
<td>160 lbs</td>
<td>150 lbs</td>
</tr>
<tr>
<td>Sulfur</td>
<td>7 lbs</td>
<td>7 lbs</td>
<td>7 lbs</td>
<td>7 lbs</td>
</tr>
<tr>
<td>Copper</td>
<td>5 lbs</td>
<td>5 lbs</td>
<td>5 lbs</td>
<td>5 lbs</td>
</tr>
<tr>
<td>Iron</td>
<td>8 lbs</td>
<td>8 lbs</td>
<td>8 lbs</td>
<td>8 lbs</td>
</tr>
<tr>
<td>Zinc</td>
<td>4 lbs</td>
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<td>4 lbs</td>
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</tr>
<tr>
<td>Manganese</td>
<td>7 lbs</td>
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<tr>
<td>Iron</td>
<td>5 lbs</td>
<td>5 lbs</td>
<td>5 lbs</td>
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</tr>
<tr>
<td>Sample ID</td>
<td>Well ID</td>
<td>Coliforms</td>
<td>Chlorine</td>
<td></td>
</tr>
<tr>
<td>-----------</td>
<td>---------</td>
<td>-----------</td>
<td>----------</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>4 cfu/100 ml</td>
<td>1 ppm</td>
<td></td>
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</table>